

# MARUBUN CORPORATION

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## Consolidated Financial Results for the Nine Months Ended December 31, 2004 (Additional Financial Disclosure)

### Summary of Consolidated Third Quarter Financial Results

#### 1. Condensed Statements of Cash Flows as of December 31, 2003 and 2004

	Net Cash flow from Operating Activities	Net Cash flow from Investing Activities	Net Cash flow from Financing Activities	Cash and Cash Equivalents at End of Fiscal Year
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
December 31, 2004	(6,022)	22	5,684	2,876
December 31, 2003	(4,175)	148	197	2,486
March 31, 2004	(790)	277	(2,609)	3,189

## Consolidated Statements of Cash Flows

(Millions of Yen)

	Nine Months Ended December 31, 2003	Nine Months Ended December 31, 2004	Increase/ Decrease	Fiscal Year Ended March 31, 2004
	Amount	Amount		Amount
<b>Cash Flows from Operating Activities</b>				
Income/Loss before Taxes	764	2,397	1,633	1,958
Depreciation and Amortization	680	717	36	904
Increase/Decrease in Allowance for Doubtful Accounts	9	(10)	(19)	14
Increase/Decrease in Allowance for Employees' Bonuses	(343)	(375)	(31)	81
Increase in Allowance for Directors' Retirement Benefits	(76)	18	94	(64)
Increase in Allowance for Employees' Retirement Benefits	282	(116)	(399)	375
Interest and Dividends Earned	(11)	(15)	(3)	(13)
Interest Expenses	211	214	3	280
Foreign Currency Translation Gain/Loss	9	3	(5)	11
Equity in Net Incomes/Losses of Affiliates	(276)	(254)	21	(390)
Gain on Sale of Long-term Assets	(42)	(79)	(37)	(37)
Gain on Sale of Investment Securities	(1)	-	1	(87)
Gain on Sale of Investments in Real Estates	(13)	(2)	11	(13)
Income from Investments in Real Estates	(237)	(217)	20	(312)
Expenses incurred for Investments in Real Estates	113	113	(0)	154
Loss on Revaluation of Investment in Golf Club	6	0	(5)	11
Loss on Sale and Disposal of Long-term Assets	48	9	(39)	62
Increase/Decrease in Accounts Receivable	1,520	2,997	1,476	(5,225)
Increase/Decrease in Inventories	(2,577)	(4,750)	(2,173)	(1,635)
Increase/Decrease in Accounts Payable	(3,167)	(5,095)	(1,927)	3,722
Bonuses Paid to Directors	(18)	(23)	(4)	(18)
Other	(88)	(102)	(13)	509
Sub Total	(3,208)	(4,570)	(1,361)	287
Interest and Dividends Received	11	15	3	13
Interest Paid	(225)	(196)	29	(306)
Income Taxes Paid	(753)	(1,270)	(517)	(785)
Net Cash used in Operating Activities	(4,175)	(6,022)	(1,846)	(790)
<b>Cash Flows from Investing Activities</b>				
Payment for Time Deposits	(110)	(9)	101	(113)
Proceeds from Time Deposits	49	12	(37)	107
Payment for Acquisition of Tangible Fixed Assets	(113)	(201)	(88)	(240)
Proceeds from Sale of Tangible Fixed Assets	140	136	(4)	149
Payment for Acquisition of Intangible Fixed Assets	(151)	(91)	59	(182)
Payment for Acquisition of Investment Securities	(39)	(27)	12	(43)
Proceeds from Sale of Investment Securities	3	-	(3)	169
Payment for Acquisition of Investments in Real Estates	-	(2)	(2)	(5)
Proceeds from Sale of Investments in Real Estates	13	3	(10)	13
Proceeds from Rental Income on Invested Real Estates	237	217	(20)	311
Payment for Expenses Incurred for Invested Real Estates	(45)	(49)	(4)	(51)
Proceeds from Collections on Loans	5	-	(5)	6
Other	158	34	(123)	157
Net Cash provided by Investing Activities	148	22	(126)	277
<b>Cash Flows from Financing Activities</b>				
Proceeds from Short-term Loans	1,505	25,232	23,727	8,202
Repayment of Short-term Loans	(509)	(19,032)	(18,522)	(7,712)
Repayment of Long-term Loans	(104)	(42)	62	(137)
Redemption of Straight Bonds	-	-	-	(2,100)
Proceeds from Sale of Treasury Stock	-	75	75	-
Payments for Purchases of Treasury Stock	(286)	(89)	197	(422)
Dividends Paid	(406)	(460)	(53)	(439)
Other	(0)	(0)	0	(0)
Net Cash provided by Financing Activities	197	5,684	5,486	(2,609)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(11)	3	14	(14)
Net Increase/Decrease in Cash and Cash Equivalents	(3,841)	(312)	3,528	(3,137)
Cash and Cash Equivalents at Beginning of Year	6,327	3,189	(3,137)	6,327
Cash and Cash Equivalents at End of Year	2,486	2,876	390	3,189

## Consolidated Segment Information

### 1. Segment Information by Business Type

Nine Months Ended December 31, 2004

(Millions of Yen)

	Electronic Devices	Electronic Systems	Total	Eliminations / Corporate	Consolidated
Net Sales					
(1) Outside Customers	99,374	26,382	125,757	-	125,757
(2) Intersegment	0	1	2	(2)	-
Total Sales	99,375	26,384	125,759	-	125,757
Operation Expenses	96,399	25,300	121,699	2,001	123,701
Operation Income	2,975	1,083	4,059	(2,004)	2,055

Nine Months Ended December 31, 2003

(Millions of Yen)

	Electronic Devices	Electronic Systems	Total	Eliminations / Corporate	Consolidated
Net Sales					
(1) Outside Customers	85,673	23,712	109,385	-	109,385
(2) Intersegment	18	0	18	(18)	-
Total Sales	85,691	23,712	109,404	(18)	109,385
Operation Expenses	83,835	23,246	107,081	1,881	108,962
Operation Income	1,856	466	2,322	(1,899)	423

Fiscal year ended March 31, 2004

(Millions of Yen)

	Electronic Devices	Electronic Systems	Total	Eliminations / Corporate	Consolidated
Net Sales					
(1) Outside Customers	119,432	37,878	157,310	-	157,310
(2) Intersegment	17	2	20	(20)	-
Total Sales	119,449	37,881	157,330	(20)	157,310
Operation Expenses	116,733	36,443	153,177	2,497	155,674
Operation Income	2,716	1,437	4,153	(2,517)	1,636

Notes : Business segments are classified on the basis of organization, product type and sales structure.

Main products of each business segment

Electronic Devices : General-Use Ics, Memory Ics, Special-Use Ics, Custom Ics, Discrete, LCD&QD, Board Computer, Software

Electronic Systems : Space & Defense Electronics, Industrial Equipment, Scientific Equipment, Laser Equipment, Information Equipment, Medical Equipment

### 2. Segment Information by Country

Segment information by country is abbreviated, as consolidated net sales outside Japan are less than 10% of consolidated net sales.

### 3. Net Sales Outside Japan

Nine Months Ended December 31, 2004

Net sales outside Japan is abbreviated, as consolidated net sales outside Japan are less than 10% of consolidated net sales.

Nine Months Ended December 31, 2003

(Millions of Yen)

	Asia	Other	Total
Net Sales Outside Japan	12,342	711	13,053
Consolidated Net Sales			109,385
Ratio of Net Sales Outside Japan to Consolidated Net Sales	11.3	0.6	11.9

Fiscal Year Ended March 31, 2004

(Millions of Yen)

	Asia	Other	Total
Net Sales Outside Japan	16,514	913	17,428
Consolidated Net Sales			157,310
Ratio of Net Sales Outside Japan to Consolidated Net Sales	10.5	0.6	11.1

Notes : Asia : Hong Kong, Singapore, Thailand, Taiwan

Other: U.S.A.

## Consolidated Net Purchases, Orders and Net Sales

### 1. Net Purchases

(Millions of Yen)

Segments	Nine Months Ended December 31,		Increase/ Decrease (Percent Change from Previous Year) (%)	Fiscal Year Ended March 31, 2004
	2003	2004		
Electronic Devices	79,566	94,034	18.2	109,438
Electronic Systems	20,395	22,911	12.3	32,084
Total	99,961	116,946	17.0	141,523

### 2. Orders

(Millions of Yen)

Segments	Nine Months Ended December 31, 2003		Nine Months Ended December 31, 2004		Increase/Decrease (Percent Change from Previous Year)		Fiscal Year Ended March 31, 2004	
	Orders	Backlog	Orders	Backlog	Orders	Backlog	Orders	Backlog
Electronic Devices	87,043	13,010	99,344	12,426	14.1	(4.5)	120,249	12,457
Electronic Systems	26,837	11,675	28,001	10,466	4.3	(10.4)	38,175	8,848
Total	113,880	24,685	127,345	22,893	11.8	(7.3)	158,425	21,305

### 3. Net Sales

(Millions of Yen)

Segments	Nine Months Ended December 31,		Increase/ Decrease (Percent Change from Previous Year) (%)	Fiscal Year Ended March 31, 2004
	2003	2004		
Electronic Devices	85,673	99,374	16.0	119,432
Electronic Systems	23,712	26,382	11.3	37,878
Total	109,385	125,757	15.0	157,310

## Consolidated Financial Results by the Quarter

Fiscal Year Ending March 31, 2005

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	Three Months Ended June 30, 2004	Three Months Ended September 30, 2004	Three Months Ended December 31, 2004	Three Months Ended March 31, 2005
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Net Sales	39,939	43,564	42,252	-
Gross Profit	4,488	4,807	4,293	-
Operating Income	566	911	578	-
Ordinary Income	572	938	805	-
Income before Taxes	621	929	846	-
Net Income	385	539	567	-
	Yen	Yen	Yen	Yen
Net Income Per Share	14.28	19.93	20.97	-
Diluted Net Income Per Share	14.24	19.88	20.92	-
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Total Assets	90,742	94,194	91,770	-
Shareholder's Equity	29,642	29,968	30,593	-
	Yen	Yen	Yen	Yen
Shareholder's Equity Per Share	1,097.98	1,105.80	1,133.41	-
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Net Cash flow from Operating Activities	(3,300)	(2,717)	(4)	-
Net Cash flow from Investing Activities	(15)	5	32	-
Net Cash flow from Financing Activities	3,479	1,552	653	-
Cash and Cash Equivalents at End of Fiscal Year	3,352	2,196	2,876	-

Fiscal Year Ended March 31, 2004

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	Three Months Ended June 30, 2003	Three Months Ended September 30, 2003	Three Months Ended December 31, 2003	Three Months Ended March 31, 2004
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Net Sales	32,361	38,987	38,036	47,924
Gross Profit	3,605	4,084	4,404	5,498
Operating Income	(153)	(32)	609	1,213
Ordinary Income	(92)	223	683	1,257
Income before Taxes	(88)	202	650	1,193
Net Income	(91)	147	392	765
	Yen	Yen	Yen	Yen
Net Income Per Share	(3.30)	5.38	14.41	27.37
Diluted Net Income Per Share	-	5.38	14.41	27.37
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Total Assets	85,483	85,934	84,694	90,960
Shareholder's Equity	28,748	28,588	28,918	29,313
	Yen	Yen	Yen	Yen
Shareholder's Equity Per Share	1,039.48	1,045.68	1,062.95	1,085.80
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Net Cash flow from Operating Activities	(94)	(2,110)	(1,971)	3,384
Net Cash flow from Investing Activities	59	22	66	128
Net Cash flow from Financing Activities	(424)	(25)	647	(2,808)
Cash and Cash Equivalents at End of Fiscal Year	5,868	3,753	2,486	3,189