

# Financial Results for the March 2009 Term Handout for the Explanatory Meeting

May 13, 2009

**MARUBUN CORPORATION**

<http://www.marubun.co.jp/en/index.html>

[http://www.marubun.co.jp/en/ir\\_e/index.html](http://www.marubun.co.jp/en/ir_e/index.html) (IR Website)

Within the presentation, information on the future performance such as results forecasts is based on the data available at the time this presentation was prepared that the Company assumes reasonable. Actual performance depends on various important factors and may differ significantly from the estimates contained herein.

## Consolidated Statement of Income (Results)

(Unit: Yen in Million)

	FY2008 Results	FY2007 Results	Increase /Decrease
Net Sales	199,943	245,289	(45,346)
Electronic Devices	160,791	205,309	(44,518)
Electronic Systems	39,151	39,979	(828)
Cost of Sales	180,981	222,970	(41,989)
Gross Profit	18,961	22,318	(3,357)
Electronic Devices	12,783	16,362	(3,579)
Electronic Systems	6,177	5,955	222
Selling, general and administrative expenses	17,852	18,670	(818)
Personal expenses	10,523	10,269	254
Other	7,328	8,402	(1,074)
Operating income	1,108	3,648	(2,540)
Non-operating income	588	707	(119)
Equity in earnings of affiliates	158	240	(82)
Non-operating expenses	1,648	1,399	249
Ordinary income	49	2,956	(2,907)
Extraordinary income	115	7	108
Extraordinary loss	1,468	814	654
Income before income taxes	(1,303)	2,149	(3,452)
Income taxes-current	656	741	(85)
Income taxes-deferred	(902)	114	(1,016)
Minority interests in income	341	403	(62)
Net income	(1,399)	889	(2,288)
Number of Employees (Fiscal year-end)	1,331	1,349	(18)
Gross Profit Margin	9.5%	9.1%	-
Electronic Devices	8.0%	8.0%	-
Electronic Systems	15.8%	14.9%	-
Operating Profit Margin	0.6%	1.5%	-
Ordinary Profit Margin	0.0%	1.2%	-
Net Profit Margin	-0.7%	0.4%	-

## Consolidated Sales by Segment (Results)

(Unit: Yen in Million)

	FY2008 Results	FY2007 Results	Increase /Decrease
Total Electronic Devices	160,791	205,309	(44,518)
Semiconductors	141,066	180,853	(39,787)
General-Use ICs	37,443	44,738	(7,295)
Memory ICs	10,666	19,568	(8,902)
Special-Use ICs	74,396	79,688	(5,292)
Micro Processor	5,972	7,372	(1,400)
DSP	10,755	16,898	(6,143)
Display Driver	6,875	6,921	(46)
Other	50,794	48,497	2,297
Custom ICs	12,323	20,625	(8,302)
Discrete	6,114	16,131	(10,017)
Other	124	103	21
Devices	19,726	24,457	(4,731)
Electronic Components	17,441	21,142	(3,701)
Board Computer, etc.	2,285	3,315	(1,030)
Total Electronic Systems	39,151	39,979	(828)
Space and Defense Electronics	6,674	5,462	1,212
Measurement & Inspection Equipment	12,469	13,614	(1,145)
Scientific Equipment	3,348	2,719	629
Laser Equipment	5,323	5,857	(534)
Medical Equipment	11,336	12,328	(992)
Total Net Sales	199,943	245,289	(45,346)

## Consolidated Balance Sheets (Results)

(Unit: Yen in Million)

	FY2008 Results	FY2007 Results	Increase /Decrease
<b>Current Assets</b>	<b>92,378</b>	<b>104,390</b>	<b>(12,012)</b>
Cash and deposits	20,971	7,451	13,520
Notes and accounts receivable-trade	42,817	61,536	(18,719)
Inventories	-	31,003	(31,003)
Merchandise	23,756	-	23,756
Deferred tax assets	1,233	1,875	(642)
Other	3,632	2,570	1,062
Allowance for doubtful accounts	(32)	(48)	16
<b>Noncurrent assets</b>	<b>13,205</b>	<b>12,948</b>	<b>257</b>
Property, plant and equipment	4,982	5,195	(213)
Buildings and structures	1,710	1,817	(107)
Land	2,528	2,546	(18)
Other	742	831	(89)
Intangible assets	997	1,093	(96)
Investments and other assets	7,225	6,659	566
Investment securities	1,201	2,130	(929)
Real estate for investment	1,217	1,301	(84)
Deferred tax assets	2,114	441	1,673
Other	2,691	2,786	(95)
<b>Total Assets</b>	<b>105,583</b>	<b>117,338</b>	<b>(11,755)</b>
<b>Current liabilities</b>	<b>43,760</b>	<b>72,658</b>	<b>(28,898)</b>
Notes and accounts payable-trade	25,932	34,734	(8,802)
Short-term loans payable	14,778	34,919	(20,141)
Deferred tax liabilities	3	2	1
Provision for bonuses	543	936	(393)
Other	2,501	2,065	436
<b>Noncurrent liabilities</b>	<b>27,136</b>	<b>6,633</b>	<b>20,503</b>
Bonds payable	1,168	1,217	(49)
Bonds with subscription rights to shares	4,000	4,000	0
Long-term loans payable	20,000	-	20,000
Provision for retirement benefits	1,129	620	509
Provision for directors' retirement benefits	566	528	38
Deferred tax liabilities	-	5	(5)
Other	272	261	11
<b>Total Liabilities</b>	<b>70,897</b>	<b>79,292</b>	<b>(8,395)</b>
<b>Total Net Assets</b>	<b>34,686</b>	<b>38,046</b>	<b>(3,360)</b>
<b>Total Liabilities and Net Assets</b>	<b>105,583</b>	<b>117,338</b>	<b>(11,755)</b>

## Consolidated Statement of Cash Flows (Results)

(Unit: Yen in Million)

	FY2008 Results	FY2007 Results	Increase /Decrease
<b>Net cash provided by (used in) operating activities</b>	<b>14,585</b>	<b>13,643</b>	<b>942</b>
Income before income taxes	(1,303)	2,149	(3,452)
Depreciation and amortization	726	1,000	(274)
Amortization of goodwill	108	105	3
Equity in (earnings) losses of affiliates	(47)	(129)	82
Decrease (increase) in notes and accounts receivable-trade	16,962	7,130	9,832
Decrease (increase) in inventories	6,558	2,576	3,982
Increase (decrease) in notes and accounts payable-trade	(7,566)	311	(7,877)
Other	280	3,455	(3,175)
Subtotal	15,718	16,599	(881)
Interest and dividends income received	69	77	(8)
Interest expenses paid	(597)	(674)	77
Income taxes paid	(877)	(2,359)	1,482
Income taxes refund	272	-	272
<b>Net cash provided by (used in) investment activities</b>	<b>(267)</b>	<b>(314)</b>	<b>47</b>
<b>Net cash provided by (used in) financing activities</b>	<b>(291)</b>	<b>(13,261)</b>	<b>12,970</b>
<b>Effect of exchange rate change on cash and cash equivalents</b>	<b>(505)</b>	<b>(119)</b>	<b>(386)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>13,519</b>	<b>(51)</b>	<b>13,570</b>
<b>Cash and Cash Equivalents at Beginning of Year</b>	<b>6,551</b>	<b>6,422</b>	<b>129</b>
<b>Increase in cash and cash equivalents from newly consolidated</b>	<b>-</b>	<b>181</b>	<b>(181)</b>
<b>Cash and cash equivalents</b>	<b>20,071</b>	<b>6,551</b>	<b>13,520</b>

## Consolidated Statement of Income (Forecast)

(Unit: Yen in Million)

	FY2009 Forecast	FY2008 Results	Increase /Decrease
Net Sales	213,000	199,943	13,057
Electronic Devices	173,500	160,791	12,709
Electronic Systems	39,500	39,151	349
Cost of Sales	195,700	180,981	14,719
Gross Profit	17,300	18,961	(1,661)
Electronic Devices	11,400	12,783	(1,383)
Electronic Systems	5,900	6,177	(277)
Selling, general and administrative expenses	15,500	17,852	(2,352)
Operating income	1,800	1,108	692
Non-operating income	350	588	(238)
Non-operating expenses	950	1,648	(698)
Ordinary income	1,200	49	1,151
Extraordinary income	50	115	(65)
Extraordinary loss	100	1,468	(1,368)
Income before income taxes	1,150	(1,303)	2,453
Income taxes-current	450	656	(206)
Income taxes-deferred	100	(902)	1,002
Minority interests in income	250	341	(91)
Net income	350	(1,399)	1,749
Gross Profit Margin	8.1%	9.5%	-
Electronic Devices	6.6%	8.0%	-
Electronic Systems	14.9%	15.8%	-
Operating Profit Margin	0.8%	0.6%	-
Ordinary Profit Margin	0.6%	0.0%	-
Net Profit Margin	0.2%	-0.7%	-

## Consolidated Sales by Segment (Forecast)

(Unit: Yen in Million)

	FY2009 Forecast	FY2008 Results	Increase /Decrease
Total Electronic Devices	173,500	160,791	12,709
Semiconductors	134,583	141,066	(6,483)
General-Use ICs	34,057	37,443	(3,386)
Memory ICs	12,123	10,666	1,457
Special-Use ICs	75,365	74,396	969
Micro Processor	5,792	5,972	(180)
DSP	9,944	10,755	(811)
Display Driver	3,627	6,875	(3,248)
Other	56,002	50,794	5,208
Custom ICs	10,361	12,323	(1,962)
Discrete	2,626	6,114	(3,488)
Other	51	124	(73)
Devices	38,918	19,726	19,192
Electronic Components	37,244	17,441	19,803
Board Computer, etc.	1,674	2,285	(611)
Total Electronic Systems	39,500	39,151	349
Space and Defense Electronics	6,753	6,674	79
Measurement & Inspection Equipment	13,134	12,469	665
Scientific Equipment	2,726	3,348	(622)
Laser Equipment	4,487	5,323	(836)
Medical Equipment	12,400	11,336	1,064
Total Net Sales	213,000	199,943	13,057

## Consolidated Statements of Income (Quarterly)

(Unit: Yen in Million)

	FY2007						FY2008					
	1st Quarter 07/4-6	2nd Quarter 07/7-9	Interim 07/4-9	3rd Quarter 07/10-12	4rd Quarter 08/1-3	Full Year 07/4-08/3	1st Quarter 08/4-6	2nd Quarter 08/7-9	Interim 08/4-9	3rd Quarter 08/10-12	4rd Quarter 09/1-3	Full Year 08/4-09/3
Net Sales	62,156	61,995	124,152	61,300	59,836	245,289	48,785	58,639	107,425	49,740	42,776	199,943
Electronic Devices	55,190	52,296	107,487	52,148	45,673	205,309	41,899	48,999	90,899	41,678	28,213	160,791
Electronic Systems	6,965	9,699	16,664	9,152	14,162	39,979	6,886	9,640	16,526	8,061	14,562	39,151
Cost of Sales	56,353	56,251	112,604	55,478	54,886	222,970	43,734	53,075	96,809	45,722	38,449	180,981
Gross Profit	5,803	5,744	11,547	5,821	4,949	22,318	5,051	5,564	10,615	4,018	4,326	18,961
Electronic Devices	4,815	4,294	9,109	4,441	2,810	16,362	3,928	4,042	7,971	2,810	2,002	12,783
Electronic Systems	987	1,450	2,437	1,379	2,138	5,955	1,122	1,522	2,644	1,208	2,324	6,177
Selling, general and administrative expenses	4,669	4,727	9,396	4,636	4,637	18,670	4,830	4,714	9,544	4,631	3,676	17,852
Operating income	1,133	1,017	2,150	1,185	311	3,648	221	850	1,071	(612)	650	1,108
Non-operating income	406	(77)	329	211	166	707	192	153	346	154	88	588
Non-operating expenses	298	321	619	262	517	1,399	215	318	534	707	405	1,648
Ordinary income	1,242	618	1,861	1,134	(40)	2,956	197	684	882	(1,165)	332	49
Extraordinary income	0	11	11	2	(7)	7	9	93	102	0	12	115
Extraordinary loss	4	61	61	30	721	814	0	162	162	304	1,002	1,468
Income before income taxes	1,238	573	1,811	1,105	(768)	2,149	205	616	822	(1,469)	(657)	(1,303)
Income taxes	574	133	708	531	(384)	856	97	231	328	(290)	(284)	(245)
Minority interests in income	116	102	219	62	121	403	25	99	124	163	53	341
Net income	547	337	884	510	(506)	889	82	286	369	(1,342)	(427)	(1,399)
Gross Profit Margin	9.3%	9.3%	9.3%	9.5%	8.3%	9.1%	10.4%	9.5%	9.9%	8.1%	10.1%	9.5%
Electronic Devices	8.7%	8.2%	8.5%	8.5%	6.2%	8.0%	9.4%	8.2%	8.8%	6.7%	7.1%	8.0%
Electronic Systems	14.2%	14.9%	14.6%	15.1%	15.1%	14.9%	16.3%	15.8%	16.0%	15.0%	16.0%	15.8%
Operating Profit Margin	1.8%	1.6%	1.7%	1.9%	0.5%	1.5%	0.5%	1.4%	1.0%	-1.2%	1.5%	0.6%
Ordinary Profit Margin	2.0%	1.0%	1.5%	1.8%	-0.1%	1.2%	0.4%	1.2%	0.8%	-2.3%	0.8%	0.0%
Net Profit Margin	0.9%	0.5%	0.7%	0.8%	-0.8%	0.4%	0.2%	0.5%	0.3%	-2.7%	-1.0%	-0.7%

## Consolidated Sales by Segment (Quarterly)

(Unit: Yen in Million)

	FY2007						FY2008					
	1st Quarter 07/4-6	2nd Quarter 07/7-9	Interim 07/4-9	3rd Quarter 07/10-12	4rd Quarter 08/1-3	Full Year 07/4-08/3	1st Quarter 08/4-6	2nd Quarter 08/7-9	Interim 08/4-9	3rd Quarter 08/10-12	4rd Quarter 09/1-3	Full Year 08/4-09/3
Total Electronic Devices	55,190	52,297	107,487	52,150	45,672	205,309	41,899	49,000	90,899	41,678	28,214	160,791
Semiconductors	49,661	46,038	95,699	45,034	40,120	180,853	36,774	43,888	80,662	38,069	22,335	141,066
General-Use ICs	11,077	10,957	22,034	11,640	11,064	44,738	9,551	11,343	20,894	11,050	5,499	37,443
Memory ICs	4,971	5,668	10,639	5,018	3,911	19,568	2,824	3,462	6,286	2,448	1,932	10,666
Special-Use ICs	21,605	21,434	43,039	18,698	17,951	79,688	19,664	23,482	43,146	19,191	12,059	74,396
Micro Processor	1,640	2,131	3,771	1,860	1,741	7,372	1,546	1,690	3,236	1,658	1,078	5,972
DSP	5,113	4,649	9,762	3,381	3,755	16,898	3,277	3,298	6,575	2,600	1,580	10,755
Display Driver	1,341	2,046	3,387	1,829	1,705	6,921	2,173	2,043	4,216	1,786	873	6,875
Other	13,511	12,608	26,119	11,628	10,750	48,497	12,668	16,451	29,119	13,148	8,527	50,794
Custom ICs	6,113	4,692	10,805	5,721	4,099	20,625	3,196	3,498	6,694	3,168	2,461	12,323
Discrete	5,883	3,200	9,083	3,969	3,079	16,131	1,356	2,173	3,529	2,133	452	6,114
Other	12	87	99	(12)	16	103	183	(70)	113	78	(67)	124
Devices	5,529	6,259	11,788	7,116	5,553	24,457	5,125	5,112	10,237	3,610	5,879	19,726
Electronic Components	4,563	5,491	10,054	6,334	4,754	21,142	4,553	4,512	9,065	2,977	5,399	17,441
Board Computer, etc.	966	768	1,734	782	799	3,315	572	600	1,172	632	481	2,285
Total Electronic Systems	6,965	9,699	16,664	9,152	14,163	39,979	6,886	9,640	16,526	8,062	14,563	39,151
Space and Defense Electronics	748	1,211	1,959	1,226	2,276	5,462	1,425	1,934	3,359	1,426	1,889	6,674
Measurement & Inspection Equipment	2,297	3,486	5,783	2,927	4,904	13,614	2,177	3,647	5,824	2,627	4,018	12,469
Scientific Equipment	374	939	1,313	422	984	2,719	376	49	425	467	2,456	3,348
Laser Equipment	1,226	1,624	2,850	1,529	1,476	5,857	1,041	1,570	2,611	1,323	1,389	5,323
Medical Equipment	2,320	2,439	4,759	3,047	4,522	12,328	1,867	2,440	4,307	2,219	4,810	11,336
Total Net Sales	62,156	61,996	124,152	61,300	59,837	245,289	48,785	58,640	107,425	49,740	42,778	199,943

## Consolidated Balance Sheets (Quarterly)

(Unit: Yen in Million)

	FY2007				FY2008			
	1st Quarter 07/6	2nd Quarter 07/9	3rd Quarter 07/12	4th Quarter 08/3	1st Quarter 08/6	2nd Quarter 08/9	3rd Quarter 08/12	4th Quarter 09/3
<b>Current assets</b>	105,566	105,207	106,808	104,390	97,430	101,857	95,024	92,378
Cash and deposits	9,429	8,187	7,559	7,451	8,544	9,254	8,608	20,971
Notes and accounts receivable-trade	59,324	60,909	65,226	61,536	51,786	55,517	51,147	42,817
Inventories	33,792	32,875	30,763	31,003	-	-	-	-
Merchandise	-	-	-	-	31,835	31,315	30,539	23,756
Deferred tax assets	703	661	712	1,875	1,788	1,816	945	1,233
Other	2,369	2,611	2,591	2,570	3,529	4,009	3,845	3,632
Allowance for doubtful accounts	(53)	(38)	(45)	(48)	(53)	(56)	(63)	(32)
<b>Noncurrent assets</b>	15,526	15,018	14,676	12,948	13,084	12,621	13,317	13,205
<b>Property, plant and equipment</b>	5,493	5,381	5,368	5,195	5,132	5,079	4,973	4,982
Buildings and structures	1,971	1,952	1,879	1,817	1,777	1,750	1,710	1,710
Land	2,695	2,621	2,612	2,546	2,538	2,528	2,528	2,528
other	826	807	875	831	816	799	735	742
<b>Intangible assets</b>	1,447	1,233	1,142	1,093	1,054	996	1,002	997
<b>Investments and other assets</b>	8,584	8,403	8,165	6,659	6,898	6,545	7,341	7,225
Investment securities	3,270	2,904	2,630	2,130	2,340	1,837	1,325	1,201
Real estate for investment	1,366	1,333	1,317	1,301	1,270	1,255	1,240	1,217
Deferred tax assets	1,298	1,414	1,496	441	504	659	2,028	2,114
Other	2,648	2,750	2,720	2,786	2,782	2,792	2,747	2,691
<b>Total assets</b>	121,092	120,226	121,485	117,338	110,514	114,479	108,341	105,583
<b>Current liabilities</b>	74,867	73,638	75,962	72,658	66,276	69,892	65,447	43,760
Notes and accounts payable-trade	30,087	29,116	31,763	34,734	29,939	30,692	24,950	25,932
Short-term loans payable	40,644	40,903	40,515	34,919	32,882	35,024	36,594	14,778
Current portion of bonds	-	48	48	48	-	48	48	48
Deferred tax liabilities	0	1	2	2	2	-	-	3
Provision for bonuses	668	944	470	936	1,416	1,010	489	543
Other	3,466	2,623	3,162	2,016	2,035	3,115	3,363	2,452
<b>Noncurrent liabilities</b>	6,787	6,692	6,675	6,633	6,788	6,875	7,027	27,136
Bonds payable	1,315	1,242	1,242	1,217	1,217	1,193	1,193	1,168
Bonds with subscription rights to shares	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Long-term loans payable	-	-	-	-	-	-	-	20,000
Provision for retirement benefits	645	636	628	620	749	875	1,003	1,129
Provision for directors' retirement benefits	492	502	515	528	543	540	553	566
Deferred tax liabilities	77	51	31	5	18	-	-	-
Other	256	259	256	261	259	266	276	272
<b>Total liabilities</b>	81,655	80,331	82,637	79,292	73,065	76,768	72,475	70,897
<b>Total net assets</b>	39,437	39,894	38,847	38,046	37,449	37,710	35,866	34,686
<b>Total liabilities and net assets</b>	121,092	120,226	121,485	117,338	110,514	114,479	108,341	105,583

## Consolidated Statements of Cash Flows (Quarterly)

(Unit: Yen in Million)

	FY2007				FY2008			
	1st Quarter 07/4-6	2nd Quarter 07/4-9	3rd Quarter 07/4-12	4th Quarter 07/4-08/3	1st Quarter 08/4-6	2nd Quarter 08/4-9	3rd Quarter 08/4-12	4th Quarter 08/4-09/3
<b>Net cash provided by (used in) operating activities</b>	8,444	6,920	7,910	13,643	3,289	1,925	186	14,585
Income before income taxes	1,238	1,811	2,917	2,149	205	822	(646)	(1,303)
Depreciation and amortization	292	591	795	1,000	175	356	543	726
Amortization of goodwill	23	50	78	105	27	54	81	108
Equity in (earnings) losses of affiliates	13	(49)	(60)	(129)	(49)	(60)	(39)	(47)
Decrease (increase) in notes and accounts receivable-trade	9,541	8,265	3,503	7,130	8,734	5,490	9,617	16,962
Decrease (increase) in inventories	(95)	986	2,853	2,576	(1,279)	(602)	90	6,558
Increase (decrease) in notes and accounts payable-trade	(4,526)	(5,812)	(2,728)	311	(4,100)	(3,707)	(9,238)	(7,566)
Other, net	3,614	3,084	2,940	3,455	(167)	11	360	280
Subtotal	10,101	8,928	10,298	16,599	3,544	2,362	768	15,718
Interest and dividends income received	24	40	64	77	22	41	59	69
Interest expenses paid	(163)	(330)	(386)	(674)	(44)	(310)	(353)	(597)
Income taxes paid	(1,518)	(1,718)	(2,064)	(2,359)	(233)	(440)	(561)	(877)
Income taxes refund	-	-	-	-	-	272	272	272
<b>Net cash provided by (used in) investment activities</b>	(175)	42	(33)	(314)	(102)	(18)	(88)	(267)
<b>Net cash provided by (used in) financing activities</b>	(6,378)	(6,243)	(7,620)	(13,261)	(1,956)	(49)	1,376	(291)
Effect of exchange rate change on cash and cash equivalents	25	164	0	(119)	(137)	(55)	(318)	(505)
<b>Net increase (decrease) in cash and cash equivalents</b>	1,916	884	256	(51)	1,092	1,802	1,156	13,519
<b>Cash and cash equivalents at beginning of year</b>	6,422	6,422	6,422	6,422	6,551	6,551	6,551	6,551
Increase in cash and cash equivalents from newly consolidated subsidiary	181	181	181	181	-	-	-	-
<b>Cash and cash equivalents</b>	8,519	7,487	6,859	6,551	7,644	8,354	7,708	20,071

## Non-Consolidated statements of Income (Results) (Unit: Yen in Million)

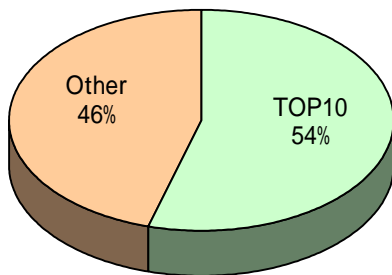
	FY2008 Results	FY2007 Results	Increase /Decrease
Net Sales	131,346	162,745	(31,399)
Electronic Devices	111,826	143,134	(31,308)
Electronic Systems	19,520	19,610	(90)
Cost of Sales	118,648	147,567	(28,919)
Gross Profit	12,698	15,178	(2,480)
Electronic Devices	9,144	11,783	(2,639)
Electronic Systems	3,554	3,394	160
Selling, general and administrative expenses	13,354	14,066	(712)
Personal expenses	7,096	6,892	204
Other	6,258	7,175	(917)
Operating income	(656)	1,111	(1,767)
Non-operating income	756	902	(146)
Non-operating expenses	1,331	896	435
Ordinary income	(1,232)	1,116	(2,348)
Extraordinary income	108	7	101
Extraordinary loss	1,439	661	778
Income before income taxes	(2,563)	463	(3,026)
Income taxes-current	128	21	107
Income taxes-deferred	(877)	112	(989)
Net income	(1,815)	329	(2,144)
Number of Employees (Fiscal-year end)	745	768	(23)
Gross Profit Margin	9.7%	9.3%	-
Electronic Devices	8.2%	8.2%	-
Electronic Systems	18.2%	17.3%	-
Operating Profit Margin	-0.5%	0.7%	-
Ordinary Profit Margin	-0.9%	0.7%	-
Net Profit Margin	-1.4%	0.2%	-

## Non-Consolidated statements of Income (Forecast) (Unit: Yen in Million)

	FY2009 Forecast	FY2008 Results	Increase /Decrease
Net Sales	123,400	131,346	(7,946)
Electronic Devices	105,000	111,826	(6,826)
Electronic Systems	18,400	19,520	(1,120)
Cost of Sales	111,550	118,648	(7,098)
Gross Profit	11,850	12,698	(848)
Electronic Devices	8,627	9,144	(517)
Electronic Systems	3,223	3,554	(331)
Selling, general and administrative expenses	11,200	13,354	(2,154)
Operating income	650	(656)	1,306
Non-operating income	500	756	(256)
Non-operating expenses	850	1,331	(481)
Ordinary income	300	(1,232)	1,532
Extraordinary income	50	108	(58)
Extraordinary loss	100	1,439	(1,339)
Income before income taxes	250	(2,563)	2,813
Income taxes-current	20	128	(108)
Income taxes-deferred	100	(877)	977
Net income	130	(1,815)	1,945
Gross Profit Margin	9.6%	9.7%	-
Electronic Devices	8.2%	8.2%	-
Electronic Systems	17.5%	18.2%	-
Operating Profit Margin	0.5%	-0.5%	-
Ordinary Profit Margin	0.2%	-0.9%	-
Net Profit Margin	0.1%	-1.4%	-

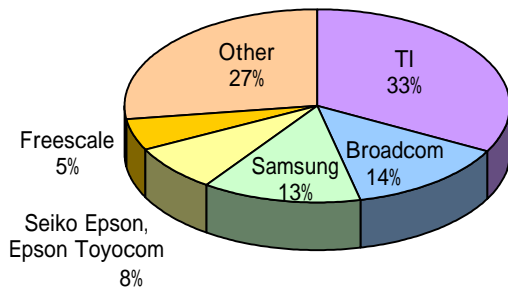
# Consolidated Sales Breakdown (FY2008)

## Sales by Customer



1. SHARP GROUP
2. MURATA MANUFACTURING GROUP
3. SONY GROUP
4. MITSUBISHI ELECTRIC GROUP
5. CANON GROUP
6. SEIKO EPSON GROUP
7. NEC GROUP
8. TOHSHIBA GROUP
9. Panasonic GROUP
10. Hosiden GROUP

## Sales of Electronic Devices by Supplier



1. Texas Instruments
2. Broadcom
3. Samsung
4. Seiko Epson, Epson Toyocom
5. Freescale

## Sales of Electronic Devices by Application

