

Supplementary Financial Information for the first quarter of Fiscal year ending March 2014

MARUBUN CORPORATION

<http://www.marubun.co.jp/en/index.html>

http://www.marubun.co.jp/en/ir_e/index.html (IR Website)

Within the presentation, information on the future performance such as results forecasts is based on the data available at the time this presentation was prepared that the Company assumes reasonable. Actual performance depends on various important factors and may differ significantly from the estimates contained herein.

Consolidated Statement of Income

(Unit: Yen in Million)

	FY2013 13/4-6 Results	FY2012 12/4-6 Results	Increase /Decrease
Net Sales	55,796	49,687	6,109
Electronic Devices	50,550	44,536	6,014
Electronic Systems	5,246	5,151	95
Cost of Sales	51,888	45,923	5,965
Gross Profit	3,908	3,763	145
Electronic Devices	3,061	2,858	203
Electronic Systems	848	905	(57)
Selling, general and administrative expenses	3,635	3,768	(133)
Personal expenses	2,257	2,463	(206)
Other	1,377	1,305	72
Operating income	273	(4)	277
Electronic Devices	579	183	396
Electronic Systems	(302)	(185)	(117)
Non-operating income	180	166	14
Equity in earnings of affiliates	44	26	18
Non-operating expenses	187	258	(71)
Foreign exchange losses	49	67	(18)
Ordinary income	267	(96)	363
Extraordinary income	1	2	(1)
Extraordinary loss	20	306	(286)
Income before income taxes and minority interests	247	(400)	647
Income taxes	47	(171)	218
Minority interests in income	95	98	(3)
Net income	104	(327)	431
Number of Employees	1,278	1,370	(92)
Gross Profit Margin	7.0%	7.6%	-
Electronic Devices	6.1%	6.4%	-
Electronic Systems	16.2%	17.6%	-
Operating Profit Margin	0.5%	-	-
Ordinary Profit Margin	0.5%	-	-
Net Profit Margin	0.2%	-	-

Consolidated Sales by Segment

(Unit: Yen in Million)

	FY2013 13/4-6 Results	FY2012 12/4-6 Results	Increase /Decrease
Total Electronic Devices	50,550	44,536	6,014
Semiconductors	43,584	36,606	6,978
Analog IC	6,571	7,140	(569)
Standard Logic IC	842	687	155
Memory IC	8,376	5,017	3,359
Micro-Processor	2,729	3,461	(732)
Special-Use IC	22,750	16,473	6,277
Custom IC	2,163	3,749	(1,586)
Other	153	79	74
Electronic Components	6,966	7,931	(965)
Electrical & Electronic parts	6,685	7,666	(981)
Board Computer, etc.	280	265	15
Total Electronic Systems	5,246	5,151	95
Space & Defense Electronics	605	639	(34)
Measurement & Inspection Equipment	1,835	1,565	270
Scientific Equipment	43	112	(69)
Laser Equipment	681	537	144
Medical Equipment	2,082	2,299	(217)
Total Net Sales	55,796	49,687	6,109

Consolidated Balance Sheets

(Unit: Yen in Million)

	FY2013 13/6 Results	FY2012 13/3 Results	Increase /Decrease
Current assets	96,385	93,799	2,586
Cash and deposits	22,522	17,440	5,082
Notes and accounts receivable-trade	46,291	48,299	(2,008)
Merchandise and finished goods	22,579	25,378	(2,799)
Work in process	119	47	72
Deferred tax assets	1,523	1,567	(44)
Other	3,377	1,097	2,280
Allowance for doubtful accounts	(28)	(31)	3
Noncurrent assets	11,333	10,943	390
Property, plant and equipment	4,346	4,302	44
Buildings and structures	1,385	1,396	(11)
Land	2,510	2,466	44
other	450	439	11
Intangible assets	393	406	(13)
Investments and other assets	6,593	6,234	359
Investment securities	1,894	1,744	150
Real estate for investment	999	1,010	(11)
Deferred tax assets	1,668	1,617	51
Other	2,030	1,861	169
Total assets	107,718	104,743	2,975
Current liabilities	51,129	49,042	2,087
Notes and accounts payable-trade	32,697	33,523	(826)
Short-term loans payable	14,705	11,687	3,018
Current portion of long-term loans payable	34	34	0
Current portion of bonds	21	21	0
Provision for bonuses	567	808	(241)
Other	3,102	2,966	136
Noncurrent liabilities	18,291	18,153	138
Long-term loans payable	16,101	16,037	64
Provision for retirement benefits	1,502	1,461	41
Provision for directors' retirement benefits	260	244	16
Other	426	410	16
Total liabilities	69,421	67,195	2,226
Total net assets	38,297	37,547	750
Total liabilities and net assets	107,718	104,743	2,975

Consolidated Statements of Cash Flows

(Unit: Yen in Million)

	FY2013 13/4-6 Results	FY2012 12/4-6 Results
Net cash provided by (used in) operating activities	3,884	4,659
Income before income taxes and minority interests	247	(400)
Depreciation and amortization	100	123
Equity in (earnings) losses of affiliates	(44)	(26)
Decrease (increase) in notes and accounts receivable-trade	3,174	12,937
Decrease (increase) in inventories	2,968	(976)
Increase (decrease) in notes and accounts payable-trade	(1,898)	(7,683)
Other, net	(362)	1,077
Subtotal	4,184	5,049
Interest and dividends income received	16	15
Interest expenses paid	(74)	(84)
Income taxes paid	(241)	(331)
Income taxes refund	0	10
Net cash provided by (used in) investing activities	(78)	88
Net cash provided by (used in) financing activities	2,645	(9,099)
Effect of exchange rate change on cash and cash equivalents	474	112
Net increase(decrease) in cash and cash equivalents	6,926	(4,239)
Cash and cash equivalents at beginning of period	17,410	17,923
Cash and cash equivalents at end of period	24,336	13,683

Consolidated Statement of Income (1st Half)

(Unit: Yen in Million)

	FY2013 1st Half Forecast	FY2012 1st Half Results	Increase /Decrease
Net Sales	99,000	103,038	(4,038)
Electronic Devices	84,650	89,082	(4,432)
Electronic Systems	14,350	13,955	395
Cost of Sales	91,300	95,033	(3,733)
Gross Profit	7,700	8,005	(305)
Electronic Devices	5,330	5,723	(393)
Electronic Systems	2,370	2,281	89
Selling, general and administrative expenses	7,200	7,487	(287)
Operating income	500	517	(17)
Ordinary income	500	377	123
Income before income taxes and minority interests	500	(6)	506
Net income	250	(106)	356
Gross Profit Margin	7.8%	7.8%	-
Electronic Devices	6.3%	6.4%	-
Electronic Systems	16.5%	16.3%	-
Operating Profit Margin	0.5%	0.5%	-
Ordinary Profit Margin	0.5%	0.4%	-
Net Profit Margin	0.3%	-	-

Consolidated Statement of Income

(Unit: Yen in Million)

	FY2013 Forecast	FY2012 Results	Increase /Decrease
Net Sales	225,500	220,200	5,300
Electronic Devices	185,700	187,247	(1,547)
Electronic Systems	39,800	32,953	6,847
Cost of Sales	207,400	202,437	4,963
Gross Profit	18,100	17,763	337
Electronic Devices	11,620	12,154	(534)
Electronic Systems	6,480	5,608	872
Selling, general and administrative expenses	14,750	14,771	(21)
Operating income	3,350	2,991	359
Ordinary income	3,200	2,500	700
Income before income taxes and minority interests	3,190	1,892	1,298
Net income	1,550	857	693
Gross Profit Margin	8.0%	8.1%	-
Electronic Devices	6.3%	6.5%	-
Electronic Systems	16.3%	17.0%	-
Operating Profit Margin	1.5%	1.4%	-
Ordinary Profit Margin	1.4%	1.1%	-
Net Profit Margin	0.7%	0.4%	-

Consolidated Sales by Segment

(Unit: Yen in Million)

	FY2013 Forecast	FY2012 Results	Increase /Decrease
Total Electronic Devices	185,700	187,247	(1,547)
Semiconductors	154,289	158,045	(3,756)
Analog IC	31,036	28,943	2,093
Standard Logic IC	3,305	2,490	815
Memory IC	27,103	27,783	(680)
Micro-Processor	14,134	13,080	1,054
Special-Use IC	65,023	73,004	(7,981)
Custom IC	13,492	12,509	983
Other	196	236	(40)
Electronic Components	31,411	29,202	2,209
Electrical & Electronic parts	29,453	27,744	1,709
Board Computer, etc.	1,958	1,458	500
Total Electronic Systems	39,800	32,953	6,847
Space & Defense Electronics	4,970	4,833	137
Measurement & Inspection Equipment	13,995	9,868	4,127
Scientific Equipment	2,730	2,620	110
Laser Equipment	3,629	2,997	632
Medical Equipment	14,477	12,636	1,841
Total Net Sales	225,500	220,200	5,300

Consolidated Statements of Income (Quarterly)

(Unit: Yen in Million)

	FY2012					FY2013
	1Q	2Q	3Q	3Q	Full Year	1Q
Net Sales	49,687	53,350	54,877	62,285	220,200	55,796
Electronic Devices	44,536	44,546	48,223	49,941	187,247	50,550
Electronic Systems	5,151	8,804	6,654	12,343	32,953	5,246
Cost of Sales	45,923	49,109	50,831	56,572	202,437	51,888
Gross Profit	3,763	4,241	4,045	5,712	17,763	3,908
Electronic Devices	2,858	2,865	2,878	3,552	12,154	3,061
Electronic Systems	905	1,375	1,166	2,159	5,608	848
Selling, general and administrative expenses	3,768	3,718	3,570	3,713	14,771	3,635
Operating income	(4)	522	475	1,998	2,991	273
Electronic Devices	183	110	346	978	1,619	579
Electronic Systems	(185)	414	130	1,022	1,381	(302)
Non-operating income	166	117	142	214	640	180
Non-operating expenses	258	165	204	503	1,132	187
Ordinary income	(96)	474	413	1,709	2,500	267
Extraordinary income	2	0	91	29	124	1
Extraordinary loss	306	79	327	17	731	20
Income before income taxes and minority interests	(400)	394	177	1,721	1,892	247
Income taxes	(171)	104	49	596	578	47
Minority interests in income	98	69	122	166	456	95
Net income	(327)	220	6	958	857	104
Gross Profit Margin	7.6%	7.9%	7.4%	9.2%	8.1%	7.0%
Electronic Devices	6.4%	6.4%	6.0%	7.1%	6.5%	6.1%
Electronic Systems	17.6%	15.6%	17.5%	17.5%	17.0%	16.2%
Operating Profit Margin	-	1.0%	0.9%	3.2%	1.4%	0.5%
Ordinary Profit Margin	-	0.9%	0.8%	2.7%	1.1%	0.5%
Net Profit Margin	-	0.4%	0.0%	1.5%	0.4%	0.2%

Consolidated Sales by Segment (Quarterly)

(Unit: Yen in Million)

	FY2012					FY2013
	1Q	2Q	3Q	3Q	Full Year	1Q
Total Electronic Devices	44,536	44,546	48,223	49,941	187,247	50,550
Semiconductors	36,606	37,653	41,721	42,065	158,045	43,584
Analog IC	7,140	6,966	6,869	7,968	28,943	6,571
Standard Logic IC	687	635	547	621	2,490	842
Memory IC	5,017	6,138	7,374	9,254	27,783	8,376
Micro-Processor	3,461	3,173	3,119	3,328	13,080	2,729
Special-Use IC	16,473	18,051	20,616	17,865	73,004	22,750
Custom IC	3,749	2,568	3,151	3,040	12,509	2,163
Other	79	123	45	(11)	236	153
Electronic Components	7,931	6,893	6,501	7,877	29,202	6,966
Electrical & Electronic parts	7,666	6,562	6,045	7,471	27,744	6,685
Board Computer, etc.	265	331	457	406	1,458	280
Total Electronic Systems	5,151	8,804	6,654	12,343	32,953	5,246
Space & Defense Electronics	639	1,302	978	1,912	4,833	605
Measurement & Inspection Equipment	1,565	2,673	2,087	3,543	9,868	1,835
Scientific Equipment	112	640	602	1,266	2,620	43
Laser Equipment	537	719	656	1,085	2,997	681
Medical Equipment	2,299	3,470	2,330	4,538	12,636	2,082
Total Net Sales	49,687	53,350	54,877	62,285	220,200	55,796

Consolidated Balance Sheets (Quarterly)

(Unit: Yen in Million)

	FY2012				FY2013
	Jun.30,2012	Sep.30,2012	Dec.31,2012	Mar.31,2013	Jun.30,2013
Current assets	94,352	95,577	94,768	93,799	96,385
Cash and deposits	12,683	12,905	12,966	17,440	22,522
Notes and accounts receivable-trade	54,022	52,763	49,887	48,299	46,291
Merchandise and finished goods	23,808	24,022	28,481	25,378	22,579
Work in process	61	118	195	47	119
Deferred tax assets	1,190	1,258	1,325	1,567	1,523
Other	2,623	4,584	1,978	1,097	3,377
Allowance for doubtful accounts	(37)	(75)	(65)	(31)	(28)
Noncurrent assets	10,779	10,887	10,981	10,943	11,333
Property, plant and equipment	4,397	4,453	4,334	4,302	4,346
Buildings and structures	1,533	1,480	1,402	1,396	1,385
Land	2,466	2,466	2,466	2,466	2,510
other	397	506	465	439	450
Intangible assets	326	330	404	406	393
Investments and other assets	6,055	6,103	6,242	6,234	6,593
Investment securities	1,317	1,352	1,341	1,744	1,894
Real estate for investment	1,045	1,033	1,022	1,010	999
Deferred tax assets	1,881	1,866	2,087	1,617	1,668
Other	1,810	1,850	1,791	1,861	2,030
Total assets	105,132	106,464	105,750	104,743	107,718
Current liabilities	50,397	52,021	51,817	49,042	51,129
Notes and accounts payable-trade	35,001	38,546	39,346	33,523	32,697
Short-term loans payable	10,025	8,925	7,631	11,687	14,705
Current portion of long-term loans payable	1,534	1,534	1,534	34	34
Current portion of bonds	48	46	46	21	21
Provision for bonuses	541	794	356	808	567
Other	3,245	2,174	2,901	2,966	3,102
Noncurrent liabilities	18,540	18,245	18,193	18,153	18,291
Bonds payable	21	-	-	-	-
Long-term loans payable	16,063	16,054	16,046	16,037	16,101
Provision for retirement benefits	1,569	1,526	1,487	1,461	1,502
Provision for directors' retirement benefits	502	230	237	244	260
Other	383	433	421	410	426
Total liabilities	68,938	70,267	70,010	67,195	69,421
Total net assets	36,194	36,196	35,739	37,547	38,297
Total liabilities and net assets	105,132	106,464	105,750	104,743	107,718

Consolidated Statements of Cash Flows (Quarterly)

(Unit: Yen in Million)

	FY2012				FY2013
	1Q	2Q	3Q	4Q	1Q
Net cash provided by (used in) operating activities	4,659	8,378	7,112	8,301	3,884
Income before income taxes and minority interests	(400)	(6)	171	1,892	247
Depreciation and amortization	123	256	394	504	100
Equity in (earnings) losses of affiliates	(26)	(43)	(61)	(154)	(44)
Decrease (increase) in notes and accounts receivable-trade	12,937	13,898	16,735	19,256	3,174
Decrease (increase) in inventories	(976)	(1,387)	(5,952)	(2,255)	2,968
Increase (decrease) in notes and accounts payable-trade	(7,683)	(3,914)	(3,163)	(9,678)	(1,898)
Other, net	1,077	81	354	331	(362)
Subtotal	5,049	8,885	8,479	9,896	4,184
Interest and dividends income received	15	36	50	108	16
Interest expenses paid	(84)	(198)	(272)	(351)	(74)
Income taxes paid	(331)	(378)	(601)	(751)	(241)
Income taxes refund	10	33	33	33	0
Other	-	-	(576)	(635)	-
Net cash provided by (used in) investing activities	88	(92)	(107)	(406)	(78)
Net cash provided by (used in) financing activities	(9,099)	(10,228)	(11,630)	(9,261)	2,645
Effect of exchange rate change on cash and cash equivalents	112	(75)	169	854	474
Net increase(decrease) in cash and cash equivalents	(4,239)	(2,017)	(4,457)	(512)	6,926
Cash and cash equivalents at beginning of period	17,923	17,923	17,923	17,923	17,410
Cash and cash equivalents at end of period	13,683	15,905	13,466	17,410	24,336