

CORPORATE PROFILE

Message from CEO

Innovating Together

Since its founding as a kimono wholesaler (fabric and textile wholesaler) in 1844, Marubun has consistently enhanced its value by promptly introducing cutting-edge technologies, products, and services required by each era to our customers.

Amid increasing social and economic uncertainties, customer needs are expected to become more diverse and complicated. However, we will continue to uphold the spirit of looking forward and staying ahead, and always looking one step ahead of the times to create and deliver unique value that only Marubun can offer.

We are committed to transparent and efficient management that emphasizes corporate governance, ensuring we meet the expectations of all stakeholders, including our business partners, shareholders, and employees.

Under the purpose of "Contribute to a brighter future through technologies," we will continue striving to be the unrivaled and most trusted electronics trading company with unique and original values.



Hiroshi Horikoshi

Representative Director, President
and Chief Executive Officer,
Chief Operating Officer,

Philosophy & Principles

These are Marubun's core values that will never change regardless of the era.



Corporate History

A history of looking forward and staying ahead

The history of our company is one of seeking out new possibilities and contributing to the development of science and technology as well as the electronics industry.

Marubun will continue
to be the best partner
for our customers,
who are taking on challenges
in the rapidly changing
electronics market.

1844

Foundation

Started its history as a fabric and textile wholesaler “Horikoshi” with a shop name of “Marubun” at the site of the present company headquarters, its business covering export of silk threads and import of Western textiles

1947

Established Marubun Corporation

Merged with the Horikoshi Company and Nakazen Trading Company to establish Marubun Corporation

1952

Began import and sales of U.S.-made equipment in Japan

Reached agreement with Rocke International, Inc.
to start importing cutting-edge electronics equipment

1965

Became the first company in Japan to import and sell integrated circuit

1968

Established a representative office in the U.S.
This office later became an overseas subsidiary and
promoted local product development

1970

Held “Marubun Electronics Show” to commemorate the 125th anniversary since Company founding, establishing a position as the leading importer of advanced equipment in Japan

1975

Became the only trading company to participate in the N-I Rocket Project of the National Space Development Agency of Japan (current JAXA)

1988

Began expanding business in Asia

Established Marubun Electronics (S) Pte. Ltd.

1997

Established the Marubun Research Promotion Foundation and began subsidizing research exchanges in the field of industrial technology

1998

Expanding overseas business

Entered joint-venture business with Arrow Electronics, Inc. (U.S.) and established Marubun/Arrow Asia, Ltd.

2001

Listed on the 1st Section of the Tokyo Stock Exchange

2008

Acquired the AEO (Authorized Economic Operator) exporter as an electronics trading company for the first time

2022

Started operating with the three-business-segment structure

Newly established the Electronic Solutions Business in addition to the Electronic Devices Business and the Electronic Systems Business

Transferred to the Prime Market of the Tokyo Stock Exchange

Our current Head Office



Business Overview

Marubun's six functions provide consistent support to our valued customers for their procurement, manufacturing and all relevant operations.

As an electronics trading company, we provide solutions that directly benefit our customers in most optimized manner.



Marubun's Six Functions

Product Assortment Function

We handle a wide variety of electronic products, including semiconductors, electronic components, and R&D and industrial equipment, from more than 800 suppliers all over the world. We also focus on the proprietary development of new products to respond to customer needs.

Providing Solutions

We offer total solutions for devices/equipment/software/functions. We also shorten customers' development time with evaluation boards and provide technical information for support.

Global Support

Through our joint ventures with Arrow Electronics, Inc., the world's leading semiconductor trading company, we have realized material procurement management, overseas purchasing, production transfer, and just-in-time supply management on a global basis.

Design and Development Support

We support hardware and software development, shortening development time and reducing costs.

System Integration

We propose optimal systems by integrating multiple devices and software. We also develop original products by taking advantage of our areas of expertise.

Maintenance and Training

A specialized engineering company within the Group and our service department provide a full range of engineering services, including equipment installation, maintenance, operational training, and calibration.

Products & Services

Unique solutions created by combining a vast number of products and know-how

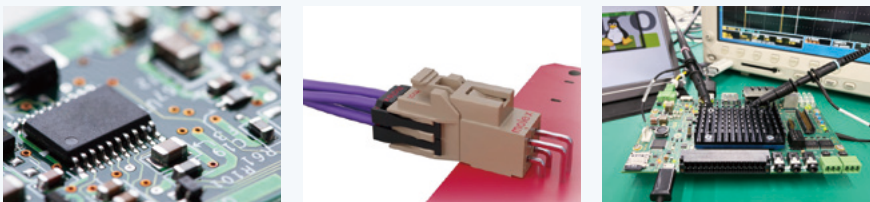
Based on cutting-edge electronics technology, we provide high-quality and eco-friendly products, information, and services.

Electronic Devices Business

We distribute semiconductors and electronic components and provide high value-added products to our customers. With our global sales network, we also support production transfers overseas by providing the same attentive supply as we do in Japan.

Products

Analog IC, Memory IC, Microprocessor, Special-use IC, Custom IC, Electronic component, etc.



Electronic Solutions Business

We provide solutions utilizing communication technology, AI, and robotics, as well as new values created by combining a variety of products, technologies, and know-how. We also propose optimal business models for our customers.

Products

ICT solution, AI robot, Millimeter wave radar module, Wireless power supply license, etc.



Electronic Systems Business

We handle sales and maintenance services for electronic equipment and advanced components and provide solutions based on the consolidated expertise of the Group as a whole. We also develop new products that meet market needs and support customers' manufacturing/production.

Products

Aerospace/defense equipment, Communication equipment, Manufacturing and inspection equipment, Laser/optical components, Industrial IoT equipment, etc.



Electronic
Devices
Business



Electronic
Solutions
Business



Electronic
Systems
Business

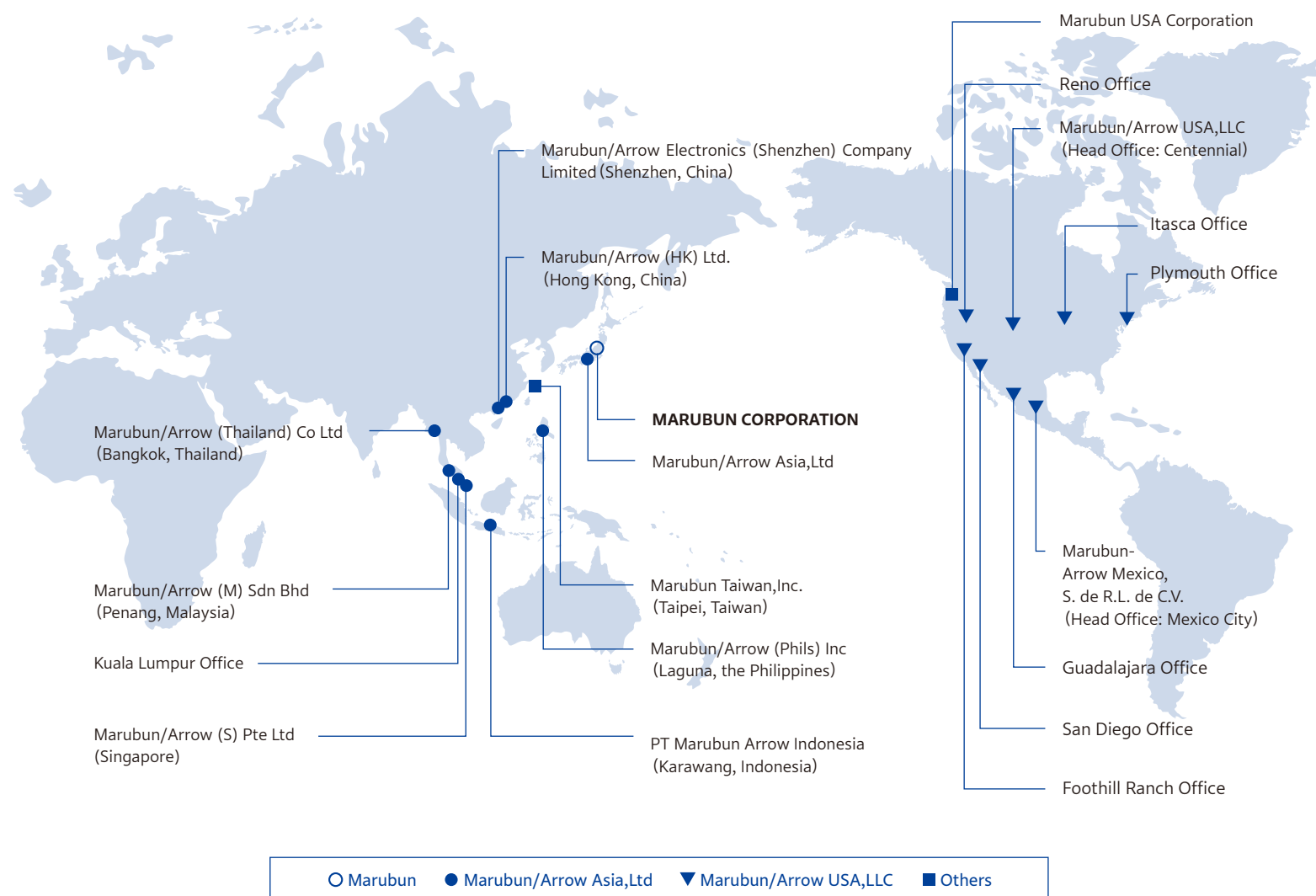
Combining products and services to create synergies

Global Network

Promptly delivering the world's advanced technologies to our customers

By expanding our overseas network, mainly in Asia and North America, we have established the foundation to support our customers for their prompt procurement of materials as well as for their production transfers overseas.

We are connecting advanced technologies and our customers on a global basis.



Overseas Group Companies

● Marubun/Arrow Asia, Ltd

Marubun/Arrow (S) Pte Ltd
Marubun/Arrow (HK) Ltd.
Marubun/Arrow (Thailand) Co Ltd
Marubun/Arrow (Phils) Inc
Marubun/Arrow (M) Sdn Bhd
Marubun/Arrow Electronics (Shenzhen) Company Limited
PT Marubun Arrow Indonesia

■ Marubun USA Corporation

■ Marubun Taiwan, Inc.

▼ Marubun/Arrow USA, LLC

Marubun-Arrow Mexico, S. de R.L. de C.V.

Domestic Offices & Affiliates

Domestic Offices (Japan)

Head Office 8-1, Nihonbashi Odenmachi, Chuo-ku, Tokyo	Mito Office 2-10-6, Jonan, Mito, Ibaraki	Kyoto Office 606-3-2, Higashishiokoujicho, Shimogyo-ku, Kyoto, Kyoto
Chubu Operation Office 1-17-23, Meiekiminami, Nakamura-ku, Nagoya, Aichi	Nagaoka Office 1-8-18, Kesajiro, Nagaoka, Niigata	Kyushu Office 3-2-8, Hakataekimae, Hakata-ku, Fukuoka, Fukuoka
Kansai Operation Office 3-3-11, Koraibashi, Chuo-ku, Osaka, Osaka	Hokuriku Office 1133, Nishishinmachi, Hakusan, Ishikawa	Marubun Technical Center 2-5-14, Minamisuna, Koto-ku, Tokyo
Omiya Branch 1-11-3, Sakuragicho, Omiya-ku, Saitama, Saitama	Nagano Office 3-2, Nanase, Nagano, Nagano	Narita Logistics Center 157-1, Osato, Shibayamamachi, Sanbu-gun, Chiba
Tachikawa Branch 2-6-5, Nishikicho, Tachikawa, Tokyo	Matsumoto Office 1-11-25, Kamada, Matsumoto, Nagano	Tokyo Logistics Center 1-12-39, Shinsuna, Koto-ku, Tokyo
Tohoku Office 2-2-10, Chuo, Aoba-ku, Sendai, Miyagi	Mishima Office 20-3, Shimotogari, Nagaizumicho Sunto-gun, Shizuoka	
Utsunomiya Office 4-1-18, Odori, Utsunomiya, Tochigi	Shizuoka Office 59-7, Kuroganecho, Aoi-ku, Shizuoka, Shizuoka	

Domestic Group Companies (Japan)

MARUBUN TSUSYO CO., LTD. 1-40, Matsushima, Kanazawa, Ishikawa	MARUBUN WEST CORPORATION 2-2-3, Kaigandori, Chuo-ku, Kobe, Hyogo	FORESIGHT TECHNO CO., LTD. 2-5-14, Minamisuna, Koto-ku, Tokyo
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Company Information

Corporate Data

Company name	MARUBUN CORPORATION
Address	8-1, Nihonbashi Odenmachi, Chuo-ku, Tokyo 103-8577 JAPAN
Founded	1844
Established	July 1947
Representative	Hiroshi Horikoshi, Representative Director, President and CEO / COO
Capital	6,214,500,000 yen (As of April 1, 2024)
Stock listing	Tokyo Stock Exchange Prime Market (Code: 7537)
Net Sales	236,490 million yen (Consolidated, fiscal year ended March 31, 2024) 180,265 million yen (Non-Consolidated, fiscal year ended March 31, 2024)
Number of employees	1,167 (Consolidated, as of March 31, 2024) 615 (Non-Consolidated, as of March 31, 2024)

Board Members

Representative Director, President and CEO / COO	Hiroshi Horikoshi
Executive Managing Director and CINO	Satoshi Fujino
Executive Director	Hiroshi Imamura
Executive Director and CFO / CSO	Yuzo Nakada
Senior Corporate Advisor	Toru Iino
Independent Director, Audit and Supervisory Committee Member	Koji Kakinuma Eiko Kisogawa Yoshisaburo Mogi Yasuhiko Watanabe
Executive Officer	Takehiko Akiyama Yosuke Ohsawa Shinichiro Kizaki Toshihiro Shibuya Koji Nishiwaki Chotaro Yasuda



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