

# CORPORATE PROFILE

# Message from CEO

## Innovating Together

Since its founding as a kimono wholesaler (fabric and textile wholesaler) in 1844, Marubun has consistently enhanced its value by promptly introducing cutting-edge technologies, products, and services required by each era to our customers.

Amid increasing social and economic uncertainties, customer needs are expected to become more diverse and complicated. However, we will continue to uphold the spirit of looking forward and staying ahead, and always looking one step ahead of the times to create and deliver unique value that only Marubun can offer.

We are committed to transparent and efficient management that emphasizes corporate governance, ensuring we meet the expectations of all stakeholders, including our business partners, shareholders, and employees.

Under the purpose of "Contribute to a brighter future through technologies," we will continue striving to be the unrivaled and most trusted electronics trading company with unique and original values.



## Hiroshi Horikoshi

Representative Director, President  
and Chief Executive Officer,  
Chief Operating Officer,

## Philosophy & Principles

These are Marubun's core values that will never change regardless of the era.



# Corporate History

## A history of looking forward and staying ahead

The history of our company is one of seeking out new possibilities and contributing to the development of science and technology as well as the electronics industry.

Marubun will continue  
to be the best partner  
for our customers,  
who are taking on challenges  
in the rapidly changing  
electronics market.

1844

### Foundation

Started its history as a fabric and textile wholesaler “Horikoshi” with a shop name of “Marubun” at the site of the present company headquarters, its business covering export of silk threads and import of Western textiles

1947

### Established Marubun Corporation

Merged with the Horikoshi Company and Nakazen Trading Company to establish Marubun Corporation

1952

### Began import and sales of U.S.-made equipment in Japan

Reached agreement with Rocke International, Inc.  
to start importing cutting-edge electronics equipment

1965

Became the first company in Japan to import and sell integrated circuit

1968

Established a representative office in the U.S.  
This office later became an overseas subsidiary and  
promoted local product development

1970

Held “Marubun Electronics Show” to commemorate the 125th anniversary since Company founding, establishing a position as the leading importer of advanced equipment in Japan

1975

Became the only trading company to participate in the N-I Rocket Project of the National Space Development Agency of Japan (current JAXA)

1988

### Began expanding business in Asia

Established Marubun Electronics (S) Pte. Ltd.

1997

Established the Marubun Research Promotion Foundation and began subsidizing research exchanges in the field of industrial technology

1998

### Expanding overseas business

Entered joint-venture business with Arrow Electronics, Inc. (U.S.) and established Marubun/Arrow Asia, Ltd.

2001

Listed on the 1st Section of the Tokyo Stock Exchange

2008

Acquired the AEO (Authorized Economic Operator) exporter as an electronics trading company for the first time

2022

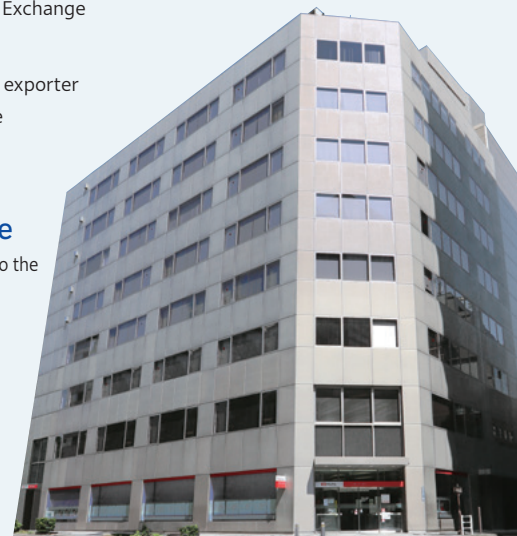
### Started operating with the three-business-segment structure

Newly established the Electronic Solutions Business\* in addition to the Electronic Devices Business and the Electronic Systems Business

Transferred to the Prime Market of the Tokyo Stock Exchange

\*The Solutions Business was renamed the Entrepreneur Business from April 2025.

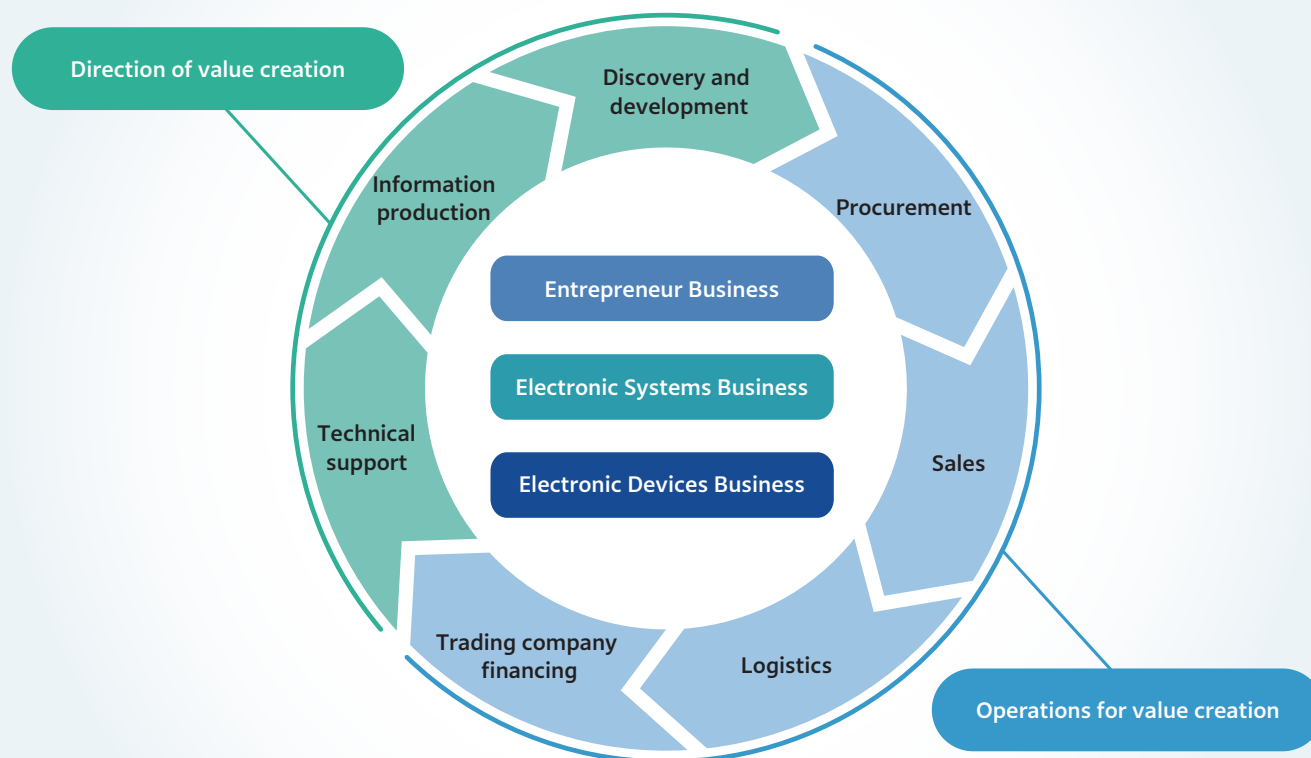
Our current Head Office



# Value Provided

## Marubun's seven functions

The Marubun Group creates original value by demonstrating strengths in each of Marubun's seven functions, putting into practice our Purpose of "Contribute to a brighter future through technologies."



## Marubun's seven functions

### Discovery and development

With discernment grounded in the spirit of looking forward and staying ahead that has been passed down in our DNA since the founding of the Company, we discover products, technologies, and services on the cutting edge and quickly make them available to customers. We also engage in business acquisitions, venture investments, and other business investments that connect to the further advance of our business.

### Procurement

Handling products and services from over 800 suppliers and working under strategic partnerships, we perform timely procurement of the products that our customers seek from around the world. We are working to expand and enhance our sources of procurement to meet ever-changing diverse needs.

### Sales

We sell high-value-added products and services, always staying close to our customers in the spirit of "Customers First." We provide on-site support for component procurement and production migration through a global sales network with our partner in the U.S.

### Logistics

Through an advanced logistics management system, we have established an efficient, accurate delivery structure. We ensure product safety through proper management of contained chemical substances, and achieve rapid import/export operations and just-in-time delivery as a certified "specified exporter."

### Trading company financing

Through the trust and the fundraising capabilities we have built up, we engage in transactions based on inter-company credit, acting at the intersection of suppliers and customers. We reduce financial risks through meticulous management of funding and credit, and ensure business continuity by maintaining an appropriate level of equity capital.

### Technical support

With a specialized technical service department and engineering service company, we offer one-stop services that cover introduction, installation, and maintenance of equipment. We propose equipment, parts, and software combined in optimal systems that meet customers' needs.

### Information production

While providing customers with up-to-date technical information, we draw on information obtained through our sales activities and engineering services to analyze and assess the challenges and the foreseeable needs of society and customers, and connect this to the creation of new solutions and business models.



# Products & Services

## Unique solutions created by combining a vast number of products and know-how

Based on cutting-edge electronics technology, we provide high-quality and eco-friendly products, information, and services.

### Entrepreneur Business

We provide solutions utilizing communication technology, AI, and robotics, as well as new values created by combining a variety of products, technologies, and know-how. We also propose optimal business models for our customers.

#### Products

ICT solution, AI robot, Millimeter wave radar modules, Ultrasound imaging system, etc.



### Electronic Systems Business

We handle sales and maintenance services for electronic equipment and advanced components and provide solutions based on the consolidated expertise of the Group as a whole. We also develop new products that meet market needs and support customers' manufacturing/production.

#### Products

Aerospace/defense equipment, Communication equipment, Manufacturing and inspection equipment, Laser/optical components, Industrial IoT equipment, etc.

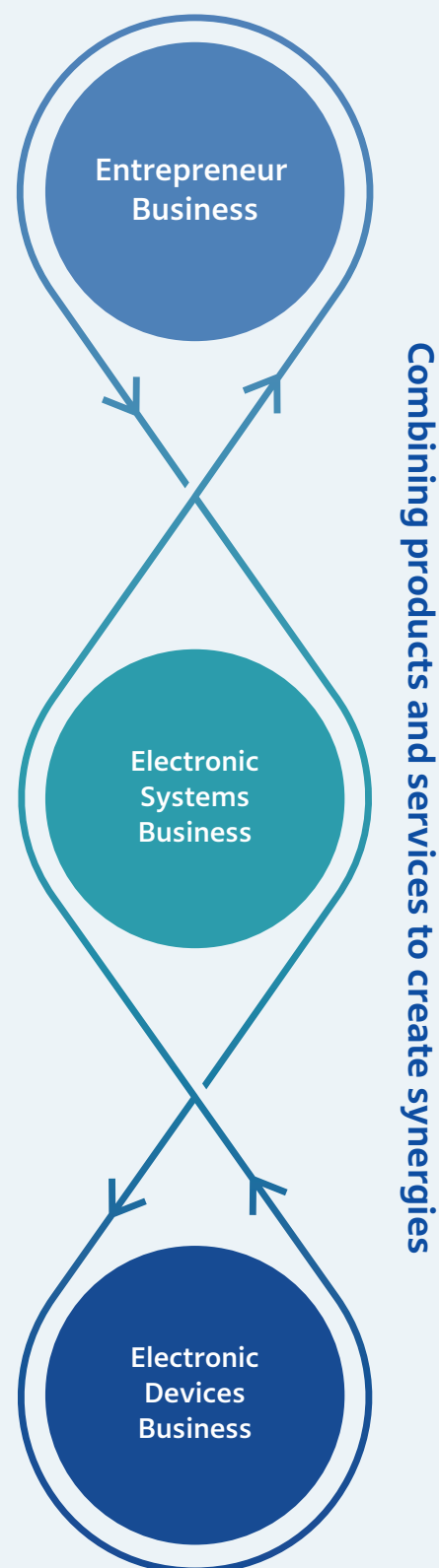
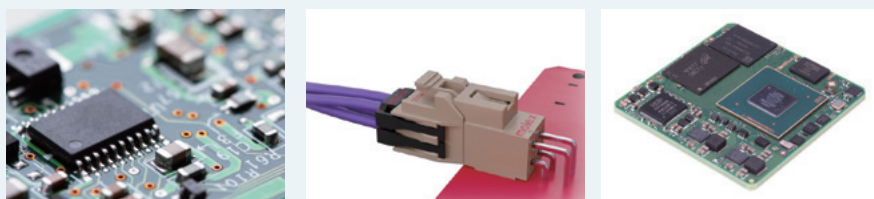


### Electronic Devices Business

We distribute semiconductors and electronic components and provide high value-added products to our customers. With our global sales network, we also support production transfers overseas by providing the same attentive supply as we do in Japan.

#### Products

Analog IC, Memory IC, Microprocessor, Special-use IC, Custom IC, Electronic component, etc.

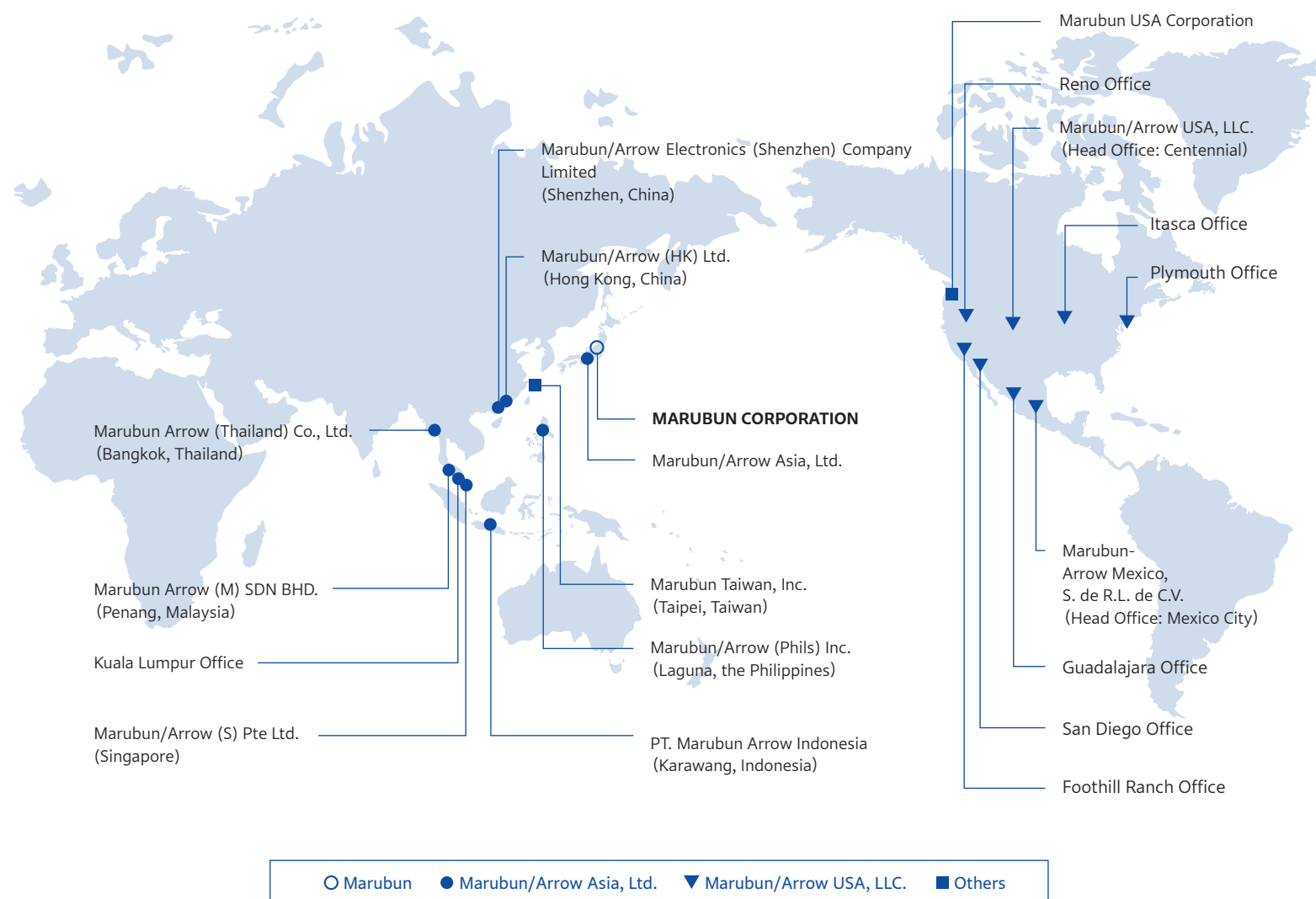


# Global Network

## Promptly delivering the world's advanced technologies to our customers

By expanding our overseas network, mainly in Asia and North America, we have established the foundation to support our customers for their prompt procurement of materials as well as for their production transfers overseas.

We are connecting advanced technologies and our customers on a global basis.



### Overseas Group Companies

#### ● Marubun/Arrow Asia, Ltd.

Marubun/Arrow (S) Pte Ltd.  
 Marubun/Arrow (HK) Ltd.  
 Marubun Arrow (Thailand) Co., Ltd.  
 Marubun/Arrow (Phils) Inc.  
 Marubun Arrow (M) SDN BHD.  
 Marubun/Arrow Electronics (Shenzhen) Company Limited  
 PT. Marubun Arrow Indonesia

#### ■ Marubun USA Corporation

#### ■ Marubun Taiwan, Inc.

#### ▼ Marubun/Arrow USA, LLC.

Marubun-Arrow Mexico, S. de R.L. de C.V.

# Domestic Offices & Affiliates

## Domestic Offices (Japan)

<b>Head Office</b> 8-1, Nihonbashi Odenmacho, Chuo-ku, Tokyo	<b>Mito Office</b> 2-10-6, Jonan, Mito, Ibaraki	<b>Kyushu Office</b> 3-2-8, Hakataekimae, Hakata-ku, Fukuoka, Fukuoka
<b>Chubu Operation Office</b> 1-17-23, Meiekiminami, Nakamura-ku, Nagoya, Aichi	<b>Nagaoka Office</b> 1-8-18, Kesajiro, Nagaoka, Niigata	<b>Marubun Technical Center</b> 2-5-14, Minamisuna, Koto-ku, Tokyo
<b>Kansai Operation Office</b> 3-3-11, Koraibashi, Chuo-ku, Osaka, Osaka	<b>Hokuriku Office</b> 1133, Nishishinmachi, Hakusan, Ishikawa	<b>Narita Logistics Center</b> 157-1, Osato, Shibayamamachi, Sanbu-gun, Chiba
<b>Omiya Branch</b> 1-11-3, Sakuragicho, Omiya-ku, Saitama, Saitama	<b>Nagano Office</b> 3-2, Nanase, Nagano, Nagano	<b>Tokyo Logistics Center</b> 1-12-39, Shinsuna, Koto-ku, Tokyo
<b>Tachikawa Branch</b> 2-6-5, Nishikicho, Tachikawa, Tokyo	<b>Matsumoto Office</b> 1-11-25, Kamada, Matsumoto, Nagano	
<b>Tohoku Office</b> 2-2-10, Chuo, Aoba-ku, Sendai, Miyagi	<b>Shizuoka Office</b> 59-7, Kuroganecho, Aoi-ku, Shizuoka, Shizuoka	
<b>Utsunomiya Office</b> 4-1-18, Odori, Utsunomiya, Tochigi	<b>Kyoto Office</b> 606-3-2, Higashishiokoujicho, Shimogyo-ku, Kyoto, Kyoto	

## Domestic Group Companies (Japan)

<b>MARUBUN TSUSYO CO., LTD.</b> 1-40, Matsushima, Kanazawa, Ishikawa	<b>MARUBUN WEST CORPORATION</b> 2-2-3, Kaigandori, Chuo-ku, Kobe, Hyogo	<b>FORESIGHT TECHNO CO., LTD.</b> 2-5-14, Minamisuna, Koto-ku, Tokyo
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# Company Information

## Corporate Data

Company name	MARUBUN CORPORATION
Address	8-1, Nihonbashi Odenmacho, Chuo-ku, Tokyo 103-8577 JAPAN
Founded	1844
Established	July 1947
Representative	Hiroshi Horikoshi, Representative Director, President and CEO / COO
Capital	6,214,500,000 yen (As of April 1, 2025)
Stock listing	Tokyo Stock Exchange Prime Market (Code: 7537)
Net Sales	210,837 million yen (Consolidated, fiscal year ended March 31, 2025) 159,801 million yen (Non-Consolidated, fiscal year ended March 31, 2025)
Number of employees	1,179 (Consolidated, as of March 31, 2025) 633 (Non-Consolidated, as of March 31, 2025)

## Board Members

Representative Director, President and CEO / COO	Hiroshi Horikoshi
Executive Managing Director and CINO	Satoshi Fujino
Executive Director	Takehiko Akiyama
Executive Director	Hiroshi Imamura
Executive Director and CFO / CSO	Yuzo Nakada
Independent Director, Audit and Supervisory Committee Member	Koji Kakinuma
	Eiko Kisogawa
	Yoshisaburo Mogi
	Katsuma Yagi
Executive Officer	Yosuke Ohsawa
	Shinichiro Kizaki
	Toshihiro Shibuya
	Koji Nishiwaki
	Chotaro Yasuda



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