

MARUBUN CORPORATION

Financial Information Meeting Fiscal Year Ended March 31, 2012

May 9, 2012

Within the presentation, information on the future performance such as results forecasts is based on the data available at the time this presentation was prepared that the Company assumes reasonable. Actual performance depends on various important factors and may differ significantly from the estimates contained herein.

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FY2011 Consolidated Financial Results

(Million yen)

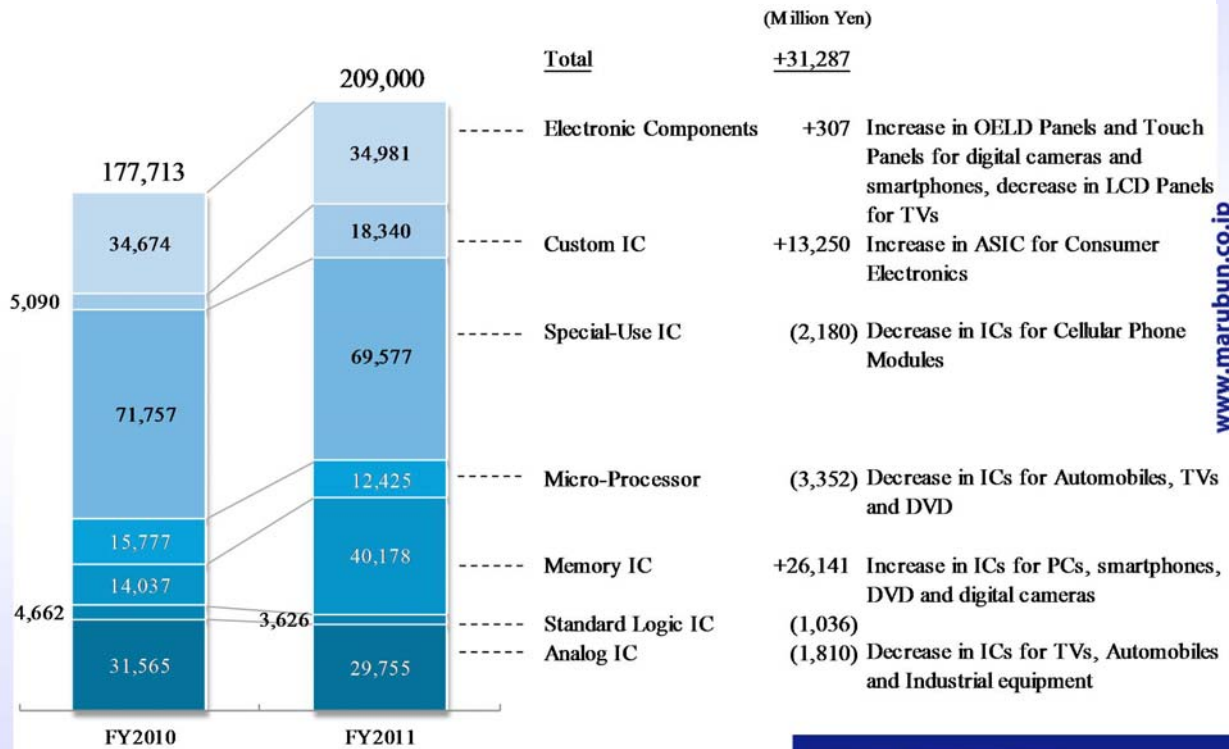
| | FY2011 Results | FY2010 Results | Change |
|--------------------|-------------------|-------------------|--------|
| Net Sales | 242,708 | 210,455 | +15.3% |
| Electronic Devices | 209,000 | 177,713 | +17.6% |
| Electronic Systems | 33,707 | 32,742 | +2.9% |
| Gross Profit | 18,025 | 17,033 | +5.8% |
| SG & A | 15,183 | 14,278 | +6.3% |
| Operating Income | 2,842 | 2,754 | +3.2% |
| Ordinary Income | 2,375 | 2,217 | +7.2% |
| Net Income | 1,017 | 577 | +76.3% |

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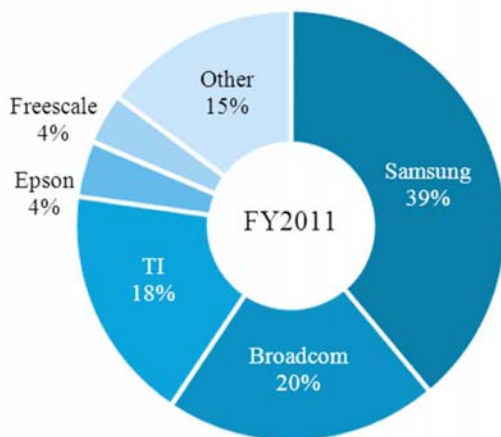
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Electronic Devices - Sales by Product



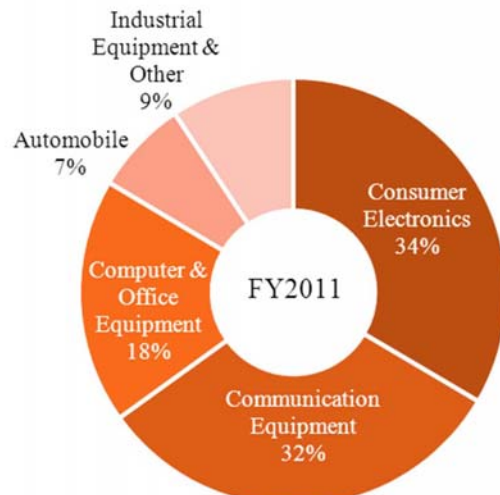
Electronic Devices Sales by Supplier and Application

Sales by Supplier



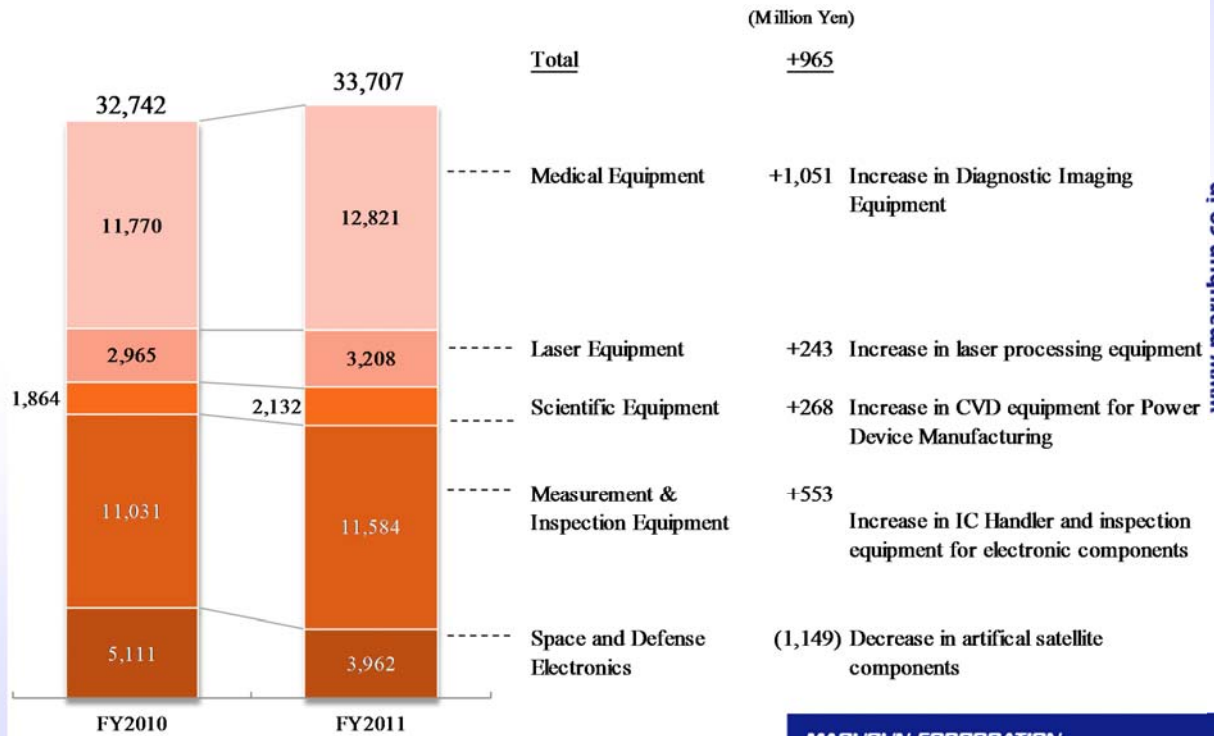
| Supplier | FY2010 Percentage |
|-----------|-------------------|
| Broadcom | 27% |
| TI | 25% |
| Samsung | 21% |
| Epson | 6% |
| Freescale | 5% |

Sales by Application



| Application | FY2010 Percentage |
|------------------------------|-------------------|
| Communication Equipment | 34% |
| Consumer Electronics | 32% |
| Computer & Office Equipment | 14% |
| Automobile | 8% |
| Industrial Equipment & Other | 12% |

Electronic Systems – Sales by Product



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Factors Affecting Ordinary Income



[Gross Profit]

[SG & A Expenses]

[Non-operating Income/Loss]

Gross Profit Margin 8.1%(FY2010) → 7.4%(FY2011)

Increase in Provision for retirement benefits,

Increase due to transfer of business from Uni Device Corporation

Foreign exchange losses(gains)/ loss 288(FY2010) → gain 26(FY2011)

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Consolidated Balance Sheet

| (Million Yen) | As of March 31, 2012 | As of March 31, 2011 | Change | Reasons for changes |
|--|-------------------------|-------------------------|---------------|--|
| Current Assets | 110,554 | 95,280 | 15,274 | |
| Cash and deposits | 18,123 | 16,330 | 1,793 | |
| Notes and accounts receivable-trade | 66,611 | 46,599 | 20,012 | Increase due to increase of sales |
| Merchandise and finished goods | 22,666 | 29,024 | (6,358) | |
| Work in process | 51 | 9 | 42 | |
| Deferred tax assets | 1,198 | 1,228 | (30) | |
| Other | 1,934 | 2,116 | (182) | |
| Allowance for doubtful accounts | (31) | (29) | (2) | |
| Noncurrent assets | 10,491 | 11,274 | (783) | |
| Total Assets | 121,045 | 106,554 | 14,491 | |
| Current liabilities | 66,163 | 65,660 | 503 | |
| Notes and accounts payable-trade | 42,506 | 32,478 | 10,028 | Increase due to business expansion of Samusung |
| Short-term loans payable | 18,781 | 10,660 | 8,121 | |
| Current portion of long-term loans payable | 1,534 | 20,034 | (18,500) | |
| Current portion of bonds | 48 | 48 | 0 | |
| Provision for bonuses | 718 | 744 | (26) | |
| Other | 2,574 | 1,693 | 881 | |
| Noncurrent liabilities | 18,586 | 5,280 | 13,306 | |
| Bonds payable | 21 | 70 | (49) | |
| Long-term loans payable | 16,072 | 2,606 | 13,466 | |
| Other | 2,493 | 2,604 | (111) | |
| Total Liabilities | 84,750 | 70,940 | 13,810 | |
| Total Net Assets | 36,295 | 35,613 | 682 | |
| Total Liabilities and Net Assets | 121,045 | 106,554 | 14,491 | |

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Consolidated Statement of Cash Flows

| (Million Yen) | FY2011 Results | FY2010 Results | Reasons for changes |
|--|-------------------|-------------------|---|
| Net cash provided by (used in) operating activities | 4,836 | (6,792) | |
| Income before income taxes | 2,407 | 1,488 | |
| Depreciation and amortization | 499 | 638 | |
| Equity in (earnings) losses of affiliates | (65) | (92) | |
| Decrease (increase) in notes and accounts receivable-trade | (20,229) | 6,013 | Increase due to increase of sales |
| Decrease (increase) in inventories | 11,817 | (13,867) | |
| Increase (decrease) in notes and accounts payable-trade | 10,148 | (2,289) | Increase due to business expansion of Samusung |
| Other | 1,234 | 2,254 | |
| Subtotal | 5,811 | (5,854) | |
| Interest and dividends income received | 82 | 48 | |
| Interest expenses paid | (548) | (540) | |
| Income taxes paid | (553) | (558) | |
| Income taxes refund | 44 | 112 | |
| Net cash provided by (used in) investment activities | (5,824) | 577 | Expenditure of business acquisition 5,777million yen |
| Net cash provided by (used in) financing activities | 2,751 | (1,733) | Net increase in loan payable short-term +8,209million yen long-term △5,034million yen |
| Cash and cash equivalents | 17,923 | 16,078 | |

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FY2012 Consolidated Results Forecasts

(Million yen)

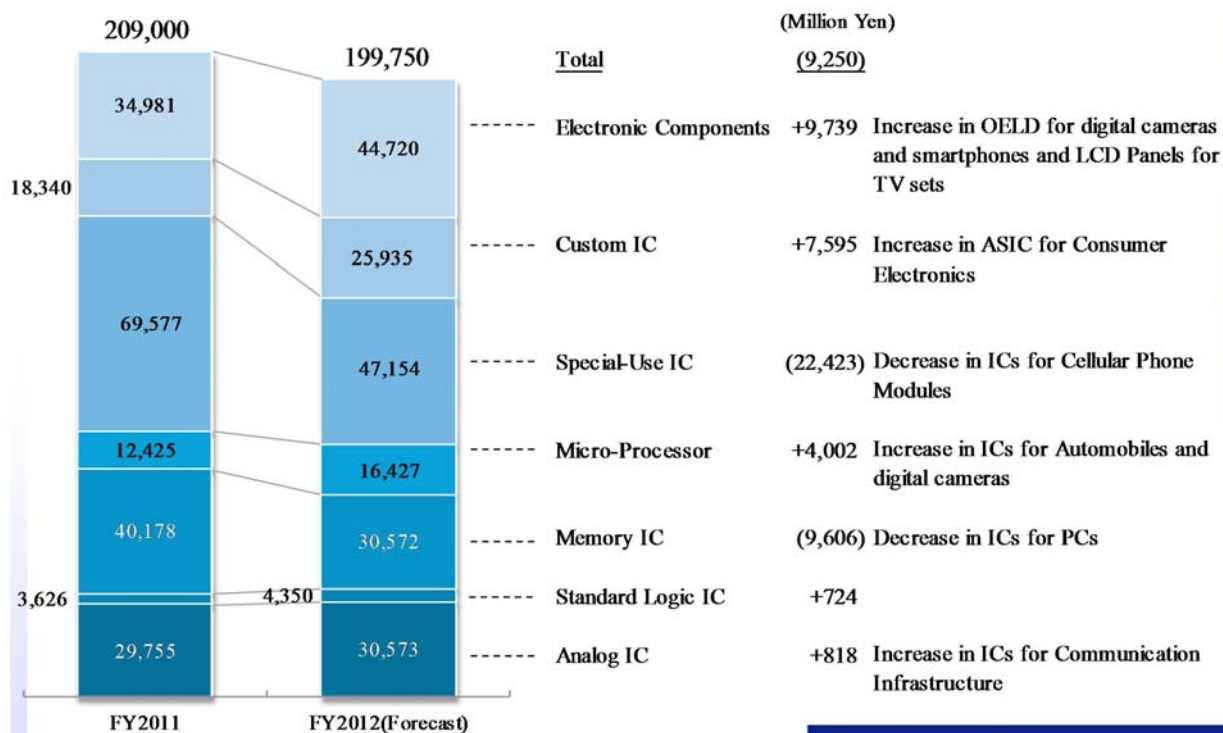
| | FY2012 Forecast | FY2011 Results | Change |
|--------------------|--------------------|-------------------|--------|
| Net Sales | 238,000 | 242,708 | (1.9%) |
| Electronic Devices | 199,750 | 209,000 | (4.4%) |
| Electronic Systems | 38,250 | 33,707 | +13.5% |
| Gross Profit | 18,800 | 18,025 | +4.3% |
| SG & A | 15,650 | 15,183 | +3.1% |
| Operating Income | 3,150 | 2,842 | +10.8% |
| Ordinary Income | 3,050 | 2,375 | +28.4% |
| Net Income | 1,550 | 1,017 | +52.3% |

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Electronic Devices – Sales Projections by Product

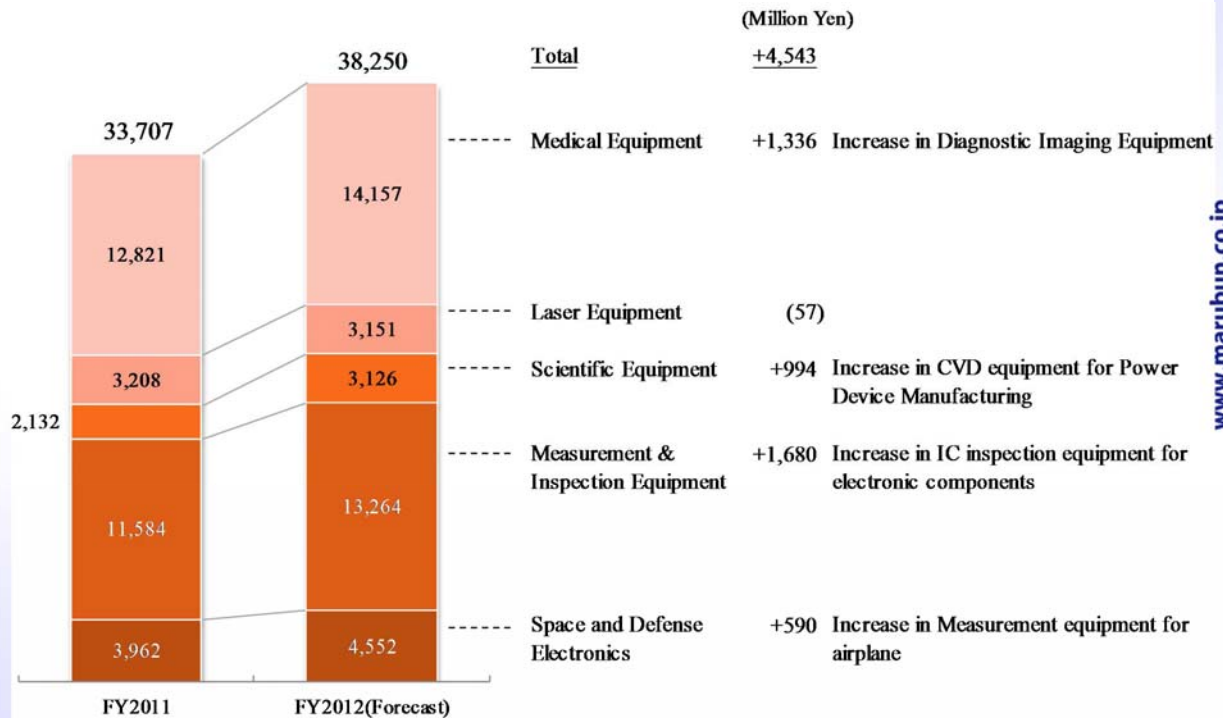


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Electronic Systems – Sales Projections by Product



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Measures to Improve Earnings Strength

■ Unify the Devices business unit and Systems business unit

- Reorganize by suppliers and customers, and clarify the mission and the achievement responsibility of the organization
- Benchmark human resource allocations and cost expenditures to improve profitability

■ Press forward with sharing our strategy with suppliers

- Adopt indexes which are highly valued by suppliers, such as the number of new projects obtained and the number of design-in cases

■ Enhance monitoring of stagnant inventory



Improve capital efficiency for management with an emphasis on cash flow

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Strategies for the Electronic Devices Business

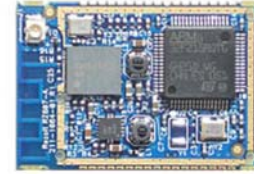
■ Expand our share worldwide

- Share our mission and strategy, both domestic and abroad, to promote sales
- Further enhance service system for production transfers, local procurement, technology, etc.
- Actively expand sales rights

■ Enhance Demand Creation Function

- Promote system proposals applying the features of suppliers

| | |
|-------------|--|
| TI | Enhance FAE for analog and processor, strengthen Automobiles and communication areas |
| Samsung | Focus on memory and display products for smartphones and digital cameras |
| Broadcom | Make proposals for smart grids in combination with other merchandise |
| Asahi Kasei | Expand sales and sales rights in the automobile electronics field |



Energy-saving wireless sensor module for energy management by ReZolt Corporation

■ Promote development of new business merchandise

- Enhance line cards for the fields of smart grids, health care, security, and wireless

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Strategies for the Electronic Systems Business

■ Commitments in target markets

| | |
|-------------------------------------|---|
| Semiconductor manufacturing market | <ul style="list-style-type: none"> ● Win IC handler sales rights at Japan-based overseas manufacturing sites ● Win over the growing markets in electronic component inspection equipment for smartphones and CVD equipment for power devices ● Conclude agency contract with Yasunaga Corporation and expand sales of inspection equipment for Automobiles |
| Telecommunications and Laser market | <ul style="list-style-type: none"> ● Enhance product lineup for communication infrastructure focusing on Symmetricom's time server and measurement equipment for EXFO Inc. ● Strengthen sales of semiconductor lasers for factory automation and machine tools and processing lasers for heavy machinery production |
| Medical equipment market | <ul style="list-style-type: none"> ● Expand Siemens sales territory ● Promote collaboration with medical equipment trading companies in which we conducted equity participation |

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Return to Shareholders

- **Divided Forecast**

| | FY2011 | FY2012 (Forecast) |
|---------------------------|--------|----------------------|
| Annual Dividend Per Share | 12yen | 15yen |
| Interim Dividend | 5yen | 6yen |
| End of the year Dividend | 7yen | 9yen |

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