

Supplementary Financial Information for the first quarter of Fiscal year ending March 2013

MARUBUN CORPORATION

<http://www.marubun.co.jp/en/index.html>

http://www.marubun.co.jp/en/ir_e/index.html (IR Website)

Within the presentation, information on the future performance such as results forecasts is based on the data available at the time this presentation was prepared that the Company assumes reasonable. Actual performance depends on various important factors and may differ significantly from the estimates contained herein.

Consolidated Statement of Income

(Unit: Yen in Million)

	FY2012 12/4-6 Results	FY2011 11/4-6 Results	Increase /Decrease
Net Sales	49,687	39,862	9,825
Electronic Devices	44,536	35,353	9,183
Electronic Systems	5,151	4,508	643
Cost of Sales	45,923	36,528	9,395
Gross Profit	3,763	3,334	429
Electronic Devices	2,858	2,511	347
Electronic Systems	905	823	82
Selling, general and administrative expenses	3,768	3,660	108
Personal expenses	2,463	2,298	165
Other	1,305	1,362	(57)
Operating income	(4)	(325)	321
Electronic Devices	183	(44)	227
Electronic Systems	(185)	(278)	93
Non-operating income	166	137	29
Equity in earnings of affiliates	26	17	9
Non-operating expenses	258	269	(11)
Foreign exchange losses	67	46	21
Ordinary income	(96)	(458)	362
Extraordinary income	2	-	2
Extraordinary loss	306	1	305
Income before income taxes and minority interests	(400)	(459)	59
Income taxes	(171)	(186)	15
Minority interests in income	98	50	48
Net income	(327)	(323)	(4)
Number of Employees	1,370	1,314	56
Gross Profit Margin	7.6%	8.4%	-
Electronic Devices	6.4%	7.1%	-
Electronic Systems	17.6%	18.3%	-
Operating Profit Margin	-	-	-
Electronic Devices	0.4%	-	-
Electronic Systems	-	-	-
Ordinary Profit Margin	-	-	-
Net Profit Margin	-	-	-

Consolidated Sales by Segment

(Unit: Yen in Million)

	FY2012 12/4-6 Results	FY2011 11/4-6 Results	Increase /Decrease
Total Electronic Devices	44,536	35,353	9,183
Semiconductors	36,606	30,501	6,105
Analog IC	7,140	6,969	171
Standard Logic IC	687	959	(272)
Memory IC	5,017	4,792	225
Micro-Processor	3,461	3,226	235
Special-Use IC	16,473	13,233	3,240
Custom IC	3,749	1,276	2,473
Other	79	46	33
Electronic Components	7,931	4,853	3,078
Electrical & Electronic parts	7,666	4,415	3,251
Board Computer, etc.	265	437	(172)
Total Electronic Systems	5,151	4,508	643
Space & Defense Electronics	639	629	10
Measurement & Inspection Equipment	1,565	1,508	57
Scientific Equipment	112	41	71
Laser Equipment	537	434	103
Medical Equipment	2,299	1,897	402
Total Net Sales	49,687	39,862	9,825

Consolidated Balance Sheets

(Unit: Yen in Million)

	FY2012 Jun.30,2012	FY2011 Mar.31,2012	Increase /Decrease
Current assets	94,352	110,554	(16,202)
Cash and deposits	12,683	18,123	(5,440)
Notes and accounts receivable-trade	54,022	66,611	(12,589)
Merchandise and finished goods	23,808	22,666	1,142
Work in process	61	51	10
Deferred tax assets	1,190	1,198	(8)
Other	2,623	1,934	689
Allowance for doubtful accounts	(37)	(31)	(6)
Noncurrent assets	10,779	10,491	288
Property, plant and equipment	4,397	4,372	25
Buildings and structures	1,533	1,480	53
Land	2,466	2,466	0
other	397	425	(28)
Intangible assets	326	322	4
Investments and other assets	6,055	5,796	259
Investment securities	1,317	1,468	(151)
Real estate for investment	1,045	1,064	(19)
Deferred tax assets	1,881	1,575	306
Other	1,810	1,688	122
Total assets	105,132	121,045	(15,913)
Current liabilities	50,397	66,163	(15,766)
Notes and accounts payable-trade	35,001	42,506	(7,505)
Short-term loans payable	10,025	18,781	(8,756)
Current portion of long-term loans payable	1,534	1,534	0
Current portion of bonds	48	48	0
Provision for bonuses	541	718	(177)
Other	3,245	2,574	671
Noncurrent liabilities	18,540	18,586	(46)
Bonds payable	21	21	0
Long-term loans payable	16,063	16,072	(9)
Provision for retirement benefits	1,569	1,602	(33)
Provision for directors' retirement benefits	502	492	10
Other	383	398	(15)
Total liabilities	68,938	84,750	(15,812)
Total net assets	36,194	36,295	(101)
Total liabilities and net assets	105,132	121,045	(15,913)

Consolidated Statements of Cash Flows

(Unit: Yen in Million)

	FY2012 12/4-6 Results	FY2011 11/4-6 Results
Net cash provided by (used in) operating activities	4,659	(313)
Income before income taxes and minority interests	(400)	(459)
Depreciation and amortization	123	167
Equity in (earnings) losses of affiliates	(26)	(17)
Decrease (increase) in notes and accounts receivable-trade	12,937	5,784
Decrease (increase) in inventories	(976)	(2,677)
Increase (decrease) in notes and accounts payable-trade	(7,683)	(2,924)
Other, net	1,077	34
Subtotal	5,049	(92)
Interest and dividends income received	15	14
Interest expenses paid	(84)	(30)
Income taxes paid	(331)	(204)
Income taxes refund	10	-
Net cash provided by (used in) investing activities	88	(71)
Net cash provided by (used in) financing activities	(9,099)	(1,422)
Effect of exchange rate change on cash and cash equivalents	112	(44)
Net increase(decrease) in cash and cash equivalents	(4,239)	(1,852)
Cash and cash equivalents at beginning of period	17,923	16,078
Cash and cash equivalents at end of period	13,683	14,226

Consolidated Statement of Income -First Half (Forecast)

(Unit: Yen in Million)

	FY2012 1st Half Forecast	FY2011 1st Half Results	Increase /Decrease
Net Sales	110,000	103,703	6,297
Electronic Devices	95,850	91,161	4,689
Electronic Systems	14,150	12,541	1,609
Cost of Sales	102,010	95,620	6,390
Gross Profit	7,990	8,082	(92)
Electronic Devices	5,690	5,843	(153)
Electronic Systems	2,300	2,239	61
Selling, general and administrative expenses	7,675	7,488	187
Operating income	315	593	(278)
Ordinary income	155	347	(192)
Income before income taxes	(155)	390	(545)
Net income	(180)	131	(311)
Gross Profit Margin	7.3%	7.8%	-1.5%
Electronic Devices	5.9%	6.4%	-3.3%
Electronic Systems	16.3%	17.9%	3.8%
Operating Profit Margin	0.3%	0.6%	-
Ordinary Profit Margin	0.1%	0.3%	-
Net Profit Margin	-	0.1%	-

Consolidated Statement of Income -Full Year (Forecast)

(Unit: Yen in Million)

	FY2012 Forecast	FY2011 Results	Increase /Decrease
Net Sales	238,000	242,708	(4,708)
Electronic Devices	199,750	209,000	(9,250)
Electronic Systems	38,250	33,707	4,543
Cost of Sales	219,200	224,682	(5,482)
Gross Profit	18,800	18,025	775
Electronic Devices	12,860	12,310	550
Electronic Systems	5,940	5,714	226
Selling, general and administrative expenses	15,650	15,183	467
Operating income	3,150	2,842	308
Ordinary income	3,050	2,375	675
Income before income taxes	3,030	2,407	623
Net income	1,550	1,017	533
Gross Profit Margin	7.9%	7.4%	-
Electronic Devices	6.4%	5.9%	-
Electronic Systems	15.5%	17.0%	-
Operating Profit Margin	1.3%	1.2%	-
Ordinary Profit Margin	1.3%	1.0%	-
Net Profit Margin	0.7%	0.4%	-

Consolidated Sales by Segment (Forecast)

(Unit: Yen in Million)

	FY2012 Forecast	FY2011 Results	Increase /Decrease
Total Electronic Devices	199,750	209,000	(9,250)
Semiconductors	155,030	174,018	(18,988)
Analog IC	30,573	29,755	818
Standard Logic IC	4,350	3,626	724
Memory IC	30,572	40,178	(9,606)
Micro-Processor	16,427	12,425	4,002
Special-Use IC	47,154	69,577	(22,423)
Custom IC	25,935	18,340	7,595
Other	19	118	(99)
Electronic Components	44,720	34,981	9,739
Electrical & Electronic parts	42,858	33,155	9,703
Board Computer, etc.	1,862	1,826	36
Total Electronic Systems	38,250	33,707	4,543
Space & Defense Electronics	4,552	3,962	590
Measurement & Inspection Equipment	13,264	11,584	1,680
Scientific Equipment	3,126	2,132	994
Laser Equipment	3,151	3,208	(57)
Medical Equipment	14,157	12,821	1,336
Total Net Sales	238,000	242,708	(4,708)

Consolidated Statements of Income (Quarterly)

(Unit: Yen in Million)

	FY2011					FY2012
	1Q	2Q	3Q	4Q	Full Year	1Q
Net Sales	39,862	63,840	70,690	68,314	242,708	49,687
Electronic Devices	35,353	55,807	63,008	54,831	209,000	44,536
Electronic Systems	4,508	8,033	7,682	13,483	33,707	5,151
Cost of Sales	36,528	59,092	65,939	63,122	224,682	45,923
Gross Profit	3,334	4,747	4,750	5,192	18,025	3,763
Electronic Devices	2,511	3,332	3,365	3,101	12,310	2,858
Electronic Systems	823	1,415	1,384	2,090	5,714	905
Selling, general and administrative expenses	3,660	3,828	3,739	3,955	15,183	3,768
Operating income	(325)	919	1,011	1,236	2,842	(4)
Electronic Devices	(44)	554	699	338	1,548	183
Electronic Systems	(278)	366	314	900	1,302	(185)
Non-operating income	137	108	120	144	510	166
Non-operating expenses	269	221	232	252	976	258
Ordinary income	(458)	806	898	1,129	2,375	(96)
Extraordinary income	-	79	0	18	97	2
Extraordinary loss	1	34	2	27	66	306
Income before income taxes and minority interests	(459)	850	896	1,120	2,407	(400)
Income taxes	(186)	314	418	492	1,039	(171)
Minority interests in income	50	79	109	109	349	98
Net income	(323)	455	367	518	1,017	(327)
Gross Profit Margin	8.4%	7.4%	6.7%	7.6%	7.4%	7.6%
Electronic Devices	7.1%	6.0%	5.3%	5.7%	5.9%	6.4%
Electronic Systems	18.3%	17.6%	18.0%	15.5%	17.0%	17.6%
Operating Profit Margin	-	1.4%	1.4%	1.8%	1.2%	-
Electronic Devices	-	1.0%	1.1%	0.6%	0.7%	0.4%
Electronic Systems	-	4.6%	4.1%	6.7%	3.9%	-
Ordinary Profit Margin	-	1.3%	1.3%	1.7%	1.0%	-
Net Profit Margin	-	0.7%	0.5%	0.8%	0.4%	-

Consolidated Sales by Segment (Quarterly)

(Unit: Yen in Million)

	FY2011					FY2012
	1Q	2Q	3Q	4Q	Full Year	1Q
Total Electronic Devices	35,353	55,807	63,008	54,831	209,000	44,536
Semiconductors	30,501	46,214	53,040	44,263	174,018	36,606
Analog IC	6,969	7,874	7,078	7,834	29,755	7,140
Standard Logic IC	959	981	788	898	3,626	687
Memory IC	4,792	8,855	16,790	9,741	40,178	5,017
Micro-Processor	3,226	2,911	2,861	3,427	12,425	3,461
Special-Use IC	13,233	20,368	18,536	17,440	69,577	16,473
Custom IC	1,276	5,195	6,974	4,895	18,340	3,749
Other	46	29	13	30	118	79
Electronic Components	4,853	9,593	9,968	10,567	34,981	7,931
Electrical & Electronic parts	4,415	9,130	9,504	10,106	33,155	7,666
Board Computer, etc.	437	463	463	461	1,826	265
Total Electronic Systems	4,508	8,033	7,682	13,483	33,707	5,151
Space & Defense Electronics	629	1,085	941	1,307	3,962	639
Measurement & Inspection Equipment	1,508	2,904	3,077	4,095	11,584	1,565
Scientific Equipment	41	281	69	1,741	2,132	112
Laser Equipment	434	787	827	1,160	3,208	537
Medical Equipment	1,897	2,974	2,769	5,181	12,821	2,299
Total Net Sales	39,862	63,840	70,690	68,314	242,708	49,687

Consolidated Balance Sheets (Quarterly)

(Unit: Yen in Million)

	FY2011				FY2012
	Jun.30,2011	Sep.30,2011	Dec.31,2011	Mar.31,2012	Jun.30,2012
Current assets	91,268	108,510	119,190	110,554	94,352
Cash and deposits	14,520	9,943	12,178	18,123	12,683
Notes and accounts receivable-trade	40,920	57,553	72,702	66,611	54,022
Merchandise and finished goods	31,744	36,726	30,909	22,666	23,808
Work in process	58	23	70	51	61
Deferred tax assets	1,048	1,119	973	1,198	1,190
Other	3,004	3,183	2,393	1,934	2,623
Allowance for doubtful accounts	(27)	(39)	(36)	(31)	(37)
Noncurrent assets	11,533	11,142	11,021	10,491	10,779
Property, plant and equipment	4,548	4,502	4,449	4,372	4,397
Buildings and structures	1,559	1,514	1,488	1,480	1,533
Land	2,520	2,516	2,516	2,466	2,466
other	468	471	445	425	397
Intangible assets	340	324	309	322	326
Investments and other assets	6,644	6,314	6,262	5,796	6,055
Investment securities	1,511	1,286	1,281	1,468	1,317
Real estate for investment	1,103	1,090	1,077	1,064	1,045
Deferred tax assets	2,346	2,247	2,214	1,575	1,881
Other	1,681	1,690	1,688	1,688	1,810
Total assets	102,802	119,652	130,211	121,045	105,132
Current liabilities	62,133	78,771	89,641	66,163	50,397
Notes and accounts payable-trade	29,590	42,366	47,586	42,506	35,001
Short-term loans payable	9,518	13,617	19,496	18,781	10,025
Current portion of long-term loans payable	20,034	20,034	20,048	1,534	1,534
Current portion of bonds	48	48	34	48	48
Provision for bonuses	537	774	386	718	541
Other	2,402	1,929	2,088	2,574	3,245
Noncurrent liabilities	5,293	5,154	5,166	18,586	18,540
Bonds payable	70	46	46	21	21
Long-term loans payable	2,598	2,589	2,580	16,072	16,063
Provision for retirement benefits	1,653	1,653	1,655	1,602	1,569
Provision for directors' retirement benefits	573	477	487	492	502
Other	398	388	396	398	383
Total liabilities	67,426	83,925	94,808	84,750	68,938
Total net assets	35,375	35,726	35,403	36,295	36,194
Total liabilities and net assets	102,802	119,652	130,211	121,045	105,132

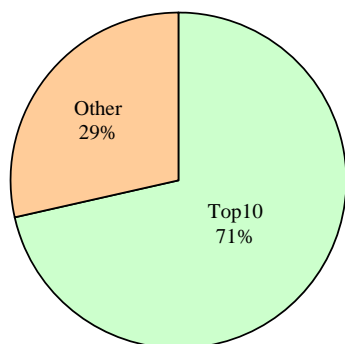
Consolidated Statements of Cash Flows (Quarterly)

(Unit: Yen in Million)

	FY2011				FY2012
	1Q	2Q	3Q	4Q	1Q
Net cash provided by (used in) operating activities	(313)	(3,103)	(6,636)	4,836	4,659
Income before income taxes and minority interests	(459)	390	1,287	2,407	(400)
Depreciation and amortization	167	252	392	499	123
Equity in (earnings) losses of affiliates	(17)	(31)	(43)	(65)	(26)
Decrease (increase) in notes and accounts receivable-trade	5,784	(11,070)	(26,515)	(20,229)	12,937
Decrease (increase) in inventories	(2,677)	(1,856)	3,432	11,817	(976)
Increase (decrease) in notes and accounts payable-trade	(2,924)	10,024	15,420	10,148	(7,683)
Other, net	34	(344)	68	1,234	1,077
Subtotal	(92)	(2,635)	(5,957)	5,811	5,049
Interest and dividends income received	14	32	43	82	15
Interest expenses paid	(30)	(263)	(302)	(548)	(84)
Income taxes paid	(204)	(279)	(462)	(553)	(331)
Income taxes refund	-	42	42	44	10
Net cash provided by (used in) investing activities	(71)	(6,084)	(5,848)	(5,824)	88
Net cash provided by (used in) financing activities	(1,422)	2,739	8,627	2,751	(9,099)
Effect of exchange rate change on cash and cash equivalents	(44)	(186)	(242)	81	112
Net increase(decrease) in cash and cash equivalents	(1,852)	(6,634)	(4,100)	1,844	(4,239)
Cash and cash equivalents at beginning of period	16,078	16,078	16,078	16,078	17,923
Cash and cash equivalents at end of period	14,226	9,443	11,978	17,923	13,683

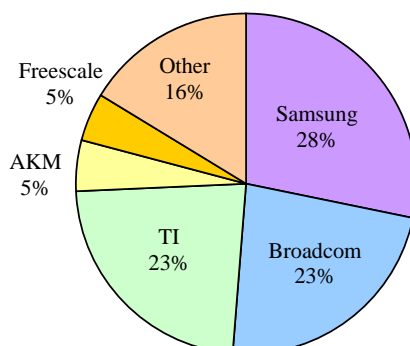
Consolidated Sales Breakdown (1Q of FY2012)

Sales by Customer



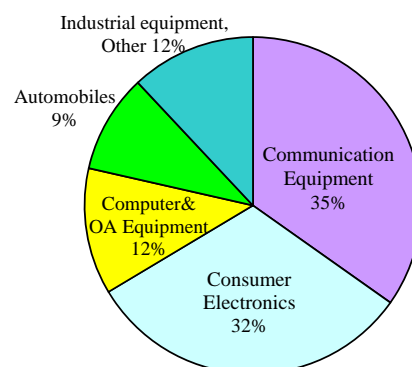
1. Murata Manufacturing Group
2. Toshiba Group
3. Panasonic Group
4. Mitsubishi Electric Group
5. Sony Group
6. Canon Group
7. Sharp Group
8. NEC Group
9. Pioneer Group
10. Olympus Group

Sales of Electronic Devices by Supplier



1. Samsung Electronics
2. Broadcom
3. Texas Instruments
4. Asahi Kasei Microdevices
5. Freescale

Sales of Electronic Devices by Application



Consolidated Trend in Orders / Sales

(Unit: Yen in Million)

		FY2011					FY2012				
		1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
		11/4-6	11/7-9	11/10-12	12/1-3	11/4-12/3	12/4-6	12/7-9	12/10-12	13/1-3	12/4-13/3
Orders	Electronic Devices	44,003	52,392	63,513	54,516	214,426	43,413				
	Electronic Systems	9,208	9,311	9,188	7,264	34,972	8,167				
	Total	53,211	61,704	72,702	61,781	249,399	51,581				
Sales	Electronic Devices	35,353	55,807	63,008	54,831	209,000	44,536				
	Electronic Systems	4,508	8,033	7,682	13,483	33,707	5,151				
	Total	39,862	63,840	70,690	68,314	242,708	49,687				
Operating Income	Electronic Devices	(44)	554	699	338	1,548	183				
	Electronic Systems	(278)	366	314	900	1,302	(185)				
	Adjustment	(2)	(1)	(2)	(2)	(9)	(2)				
	Total	(325)	918	1,011	1,236	2,842	(4)				
Operating Profit Margin	Electronic Devices	-	1.0%	1.1%	0.6%	0.7%	0.4%	-	-	-	-
	Electronic Systems	-	4.6%	4.1%	6.7%	3.9%	-	-	-	-	-
	Total	-	1.4%	1.4%	1.8%	1.2%	-	-	-	-	-