

Supplementary Financial Information for the first quarter of fiscal year ending March 2016

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MARUBUN CORPORATION

<http://www.marubun.co.jp/en/index.html>

http://www.marubun.co.jp/en/ir_e/index.html (IR Website)

Within the presentation, information on the future performance such as results forecasts is based on the data available at the time this presentation was prepared that the Company assumes reasonable. Actual performance depends on various important factors and may differ significantly from the estimates contained herein.

Consolidated Statement of Income

(Yen in Million)	FY2014 14/4-6 Results	FY2015 15/4-6 Results	Increase /Decrease
Net Sales	54,283	69,169	14,886
Electronic Devices	47,643	61,133	13,490
Electronic Systems	6,640	8,035	1,395
Cost of Sales	50,519	64,880	14,361
Gross Profit	3,764	4,288	524
Electronic Devices	2,808	3,164	356
Electronic Systems	956	1,123	167
Selling, general and administrative expenses	3,601	3,786	185
Personal expenses	2,273	2,322	49
Other	1,328	1,463	135
Operating income	163	501	338
Electronic Devices	341	552	211
Electronic Systems	(175)	(48)	127
Non-operating income	253	178	(75)
Foreign exchange gains	65	-	(65)
Equity in earnings of affiliates	51	80	29
Non-operating expenses	124	227	103
Foreign exchange losses	-	104	104
Ordinary income	293	452	159
Extraordinary income	-	27	27
Extraordinary loss	3	302	299
Income before income taxes and minority interests	289	176	(113)
Income taxes	94	56	(38)
Profit attributable to non-controlling interests	68	45	(23)
Profit attributable to owners of parent	127	74	(53)
Number of Employees	1,275	1,279	4
Gross Profit Margin	6.9%	6.2%	-
Electronic Devices	5.9%	5.2%	-
Electronic Systems	14.4%	14.0%	-
Operating Profit Margin	0.3%	0.7%	-
Electronic Devices	0.7%	0.9%	-
Electronic Systems	-	-	-
Ordinary Profit Margin	0.5%	0.7%	-
Net Profit Margin	0.2%	0.1%	-

Consolidated Sales by Segment

(Yen in Million)	FY2014 14/4-6 Results	FY2015 15/4-6 Results	Increase /Decrease
Total Electronic Devices	47,643	61,133	13,490
Semiconductors	42,104	52,995	10,891
Analog IC	7,986	9,555	1,569
Standard Logic IC	945	789	(155)
Memory IC	6,363	6,070	(293)
Micro-Processor	3,248	3,935	687
Special-Use IC	18,726	29,790	11,065
Custom IC	4,795	2,724	(2,070)
Other	43	132	89
Electronic Components	5,538	8,138	2,599
Total Electronic Systems	6,640	8,035	1,395
Space & Defense Electronics	501	544	42
Measurement & Inspection Equipment	2,935	2,569	(366)
Scientific Equipment	402	72	(330)
Laser Equipment	584	1,053	468
Medical Equipment	2,218	3,799	1,581
Total Net Sales	54,283	69,169	14,886

Consolidated Balance Sheets

(Yen in Million)	FY2014 15/3 Results	FY2015 15/6 Results	Increase /Decrease
Current assets	117,084	117,170	86
Cash and deposits	21,725	21,179	(546)
Notes and accounts receivable-trade	63,393	57,705	(5,688)
Merchandise and finished goods	28,818	34,532	5,714
Work in process	169	266	97
Deferred tax assets	1,060	1,038	(22)
Other	1,937	2,461	524
Allowance for doubtful accounts	(19)	(14)	5
Noncurrent assets	11,228	12,036	808
Property, plant and equipment	4,232	4,002	(230)
Buildings and structures	1,288	1,210	(78)
Land	2,517	2,395	(122)
other	426	397	(29)
Intangible assets	448	420	(28)
Investments and other assets	6,548	7,613	1,065
Investment securities	2,783	3,625	842
Real estate for investment	873	866	(7)
Deferred tax assets	240	373	133
Other	2,650	2,748	98
Total assets	128,313	129,207	894
Current liabilities	72,594	73,936	1,342
Notes and accounts payable-trade	52,978	55,332	2,354
Short-term loans payable	15,300	13,401	(1,899)
Current portion of long-term loans payable	1,006	1,010	4
Provision for bonuses	818	614	(204)
Other	2,490	3,579	1,089
Noncurrent liabilities	9,416	9,338	(78)
Long-term loans payable	7,507	7,529	22
Net defined benefit liability	1,194	1,197	3
Provision for directors' retirement benefits	260	158	(102)
Other	454	453	(1)
Total liabilities	82,010	83,274	1,264
Total net assets	46,302	45,932	(370)
Total liabilities and net assets	128,313	129,207	894

Consolidated Statements of Cash Flows

(Yen in Million)	FY2014 14/4-6 Results	FY2015 15/4-6 Results
Net cash provided by (used in) operating activities	5,294	2,616
Income before income taxes and minority interests	289	176
Depreciation and amortization	89	85
Foreign exchange losses (gains)	56	185
Equity in (earnings) losses of affiliates	(51)	(80)
Decrease (increase) in notes and accounts receivable-trade	12,224	6,510
Decrease (increase) in inventories	(2,872)	(5,810)
Increase (decrease) in notes and accounts payable-trade	(3,639)	1,483
Other, net	(280)	333
Subtotal	5,816	2,884
Interest and dividends income received	19	25
Interest expenses paid	(58)	(48)
Income taxes paid	(483)	(245)
Income taxes refund	-	0
Net cash provided by (used in) investing activities	(66)	(517)
Net cash provided by (used in) financing activities	231	(2,968)
Effect of exchange rate change on cash and cash equivalents	(198)	200
Net increase(decrease) in cash and cash equivalents	5,260	(668)
Cash and cash equivalents at beginning of period	18,976	21,512
Cash and cash equivalents at end of period	24,236	20,843

Consolidated Statement of Income (1st Half)

(Yen in Million)	FY2014 1st Half Results	FY2015 1st Half Forecast	Increase /Decrease
Net Sales	123,190	137,000	13,810
Electronic Devices	107,488	118,700	11,212
Electronic Systems	15,701	18,300	2,599
Cost of Sales	115,033	128,300	13,267
Gross Profit	8,157	8,700	543
Electronic Devices	5,766	5,990	224
Electronic Systems	2,391	2,710	319
Selling, general and administrative expenses	7,237	7,650	413
Operating income	919	1,050	131
Ordinary income	563	900	337
Income before income taxes and minority interests	558	900	342
Profit attributable to owners of parent	266	400	134
Gross Profit Margin	6.6%	6.4%	-
Electronic Devices	5.4%	5.0%	-
Electronic Systems	15.2%	14.8%	-
Operating Profit Margin	0.7%	0.8%	-
Ordinary Profit Margin	0.5%	0.7%	-
Net Profit Margin	0.2%	0.3%	-

Consolidated Statement of Income (Full Year)

(Yen in Million)	FY2014 Results	FY2015 Forecast	Increase /Decrease
Net Sales	280,320	270,000	(10,320)
Electronic Devices	241,065	225,000	(16,065)
Electronic Systems	39,254	45,000	5,746
Cost of Sales	260,760	250,000	(10,760)
Gross Profit	19,560	20,000	440
Electronic Devices	13,576	13,200	(376)
Electronic Systems	5,983	6,800	817
Selling, general and administrative expenses	14,871	15,450	579
Operating income	4,688	4,550	(138)
Ordinary income	4,066	4,500	434
Income before income taxes and minority interests	3,963	4,500	537
Income taxes	1,431	1,500	69
Profit attributable to non-controlling interests	460	450	(10)
Profit attributable to owners of parent	2,071	2,550	479
Gross Profit Margin	7.0%	7.4%	-
Electronic Devices	5.6%	5.9%	-
Electronic Systems	15.2%	15.1%	-
Operating Profit Margin	1.7%	1.7%	-
Ordinary Profit Margin	1.5%	1.7%	-
Net Profit Margin	0.7%	0.9%	-

Consolidated Sales by Segment (Full Year)

(Yen in Million)	FY2014 Results	FY2015 Forecast	Increase /Decrease
Total Electronic Devices	241,065	225,000	(16,065)
Semiconductors	212,390	191,278	(21,112)
Analog IC	39,332	40,855	1,523
Standard Logic IC	3,606	3,565	(41)
Memory IC	27,424	24,631	(2,792)
Micro-Processor	18,238	18,328	90
Special-Use IC	108,348	92,459	(15,889)
Custom IC	14,608	11,178	(3,430)
Other	834	262	(573)
Electronic Components	28,675	33,722	5,047
Total Electronic Systems	39,254	45,000	5,745
Space & Defense Electronics	4,655	4,917	262
Measurement & Inspection Equipment	14,876	15,061	184
Scientific Equipment	1,318	1,437	119
Laser Equipment	3,822	4,196	374
Medical Equipment	14,582	19,389	4,807
Total Net Sales	280,320	270,000	(10,320)

Consolidated Statements of Income (Quarterly)

(Yen in Million)	FY2014					FY2015
	1Q	2Q	3Q	4Q	Full Year	1Q
Net Sales	54,276	68,913	75,511	81,617	280,320	69,169
Electronic Devices	47,636	59,852	65,950	67,626	241,065	61,133
Electronic Systems	6,640	9,061	9,561	13,991	39,254	8,035
Cost of Sales	50,512	64,521	70,315	75,411	260,760	64,880
Gross Profit	3,764	4,392	5,196	6,206	19,560	4,288
Electronic Devices	2,808	2,957	3,681	4,128	13,576	3,164
Electronic Systems	956	1,434	1,514	2,077	5,983	1,123
Selling, general and administrative expenses	3,601	3,636	3,664	3,969	14,871	3,786
Operating income	163	756	1,532	2,236	4,688	501
Electronic Devices	341	411	1,154	1,371	3,278	552
Electronic Systems	(175)	347	380	867	1,419	(48)
Non-operating income	253	91	190	259	795	178
Non-operating expenses	124	577	601	114	1,417	227
Ordinary income	293	269	1,122	2,381	4,066	452
Extraordinary income	-	-	5	2	7	27
Extraordinary loss	3	1	0	105	110	302
Income before income taxes and minority interests	290	268	1,127	2,277	3,963	176
Income taxes	94	127	364	845	1,431	56
Profit attributable to non-controlling interests	68	2	148	241	460	45
Profit attributable to owners of parent	127	138	614	1,190	2,071	74
Gross Profit Margin	6.9%	6.4%	6.9%	7.6%	7.0%	6.2%
Electronic Devices	5.9%	4.9%	5.6%	6.1%	5.6%	5.2%
Electronic Systems	14.4%	15.8%	15.8%	14.8%	15.2%	14.0%
Operating Profit Margin	0.3%	1.1%	2.0%	2.7%	1.7%	0.7%
Ordinary Profit Margin	0.5%	0.4%	1.5%	2.9%	1.5%	0.7%
Net Profit Margin	0.2%	0.2%	0.8%	1.5%	0.7%	0.1%

Consolidated Sales by Segment (Quarterly)

(Yen in Million)	FY2014					FY2015
	1Q	2Q	3Q	4Q	Full Year	1Q
Total Electronic Devices	47,636	59,852	65,950	67,626	241,065	61,133
Semiconductors	42,097	51,924	57,977	60,393	212,390	52,995
Analog IC	7,998	8,282	10,757	12,296	39,332	9,555
Standard Logic IC	945	797	907	958	3,606	789
Memory IC	6,348	5,824	6,268	8,984	27,424	6,070
Micro-Processor	3,248	3,753	5,417	5,821	18,238	3,935
Special-Use IC	18,722	28,605	31,801	29,220	108,348	29,790
Custom IC	4,795	4,385	2,687	2,742	14,608	2,724
Other	43	279	140	373	834	132
Electronic Components	5,538	7,929	7,974	7,234	28,675	8,138
Total Electronic Systems	6,640	9,061	9,561	13,991	39,254	8,035
Space & Defense Electronics	501	1,039	1,276	1,839	4,655	544
Measurement & Inspection Equipment	2,935	3,870	3,287	4,784	14,876	2,569
Scientific Equipment	402	98	324	494	1,318	72
Laser Equipment	584	893	762	1,583	3,822	1,053
Medical Equipment	2,218	3,161	3,912	5,291	14,582	3,799
Total Net Sales	54,276	68,913	75,511	81,618	280,320	69,169

Consolidated Balance Sheets (Quarterly)

(Yen in Million)	FY2014				FY2015
	Jun.30,2014	Sep.30,2014	Dec.31,2014	Mar.31,2015	Jun.30,2015
Current assets	95,619	117,084	109,460	117,084	117,170
Cash and deposits	23,897	21,725	22,236	21,725	21,179
Notes and accounts receivable-trade	48,497	63,393	61,209	63,393	57,705
Merchandise and finished goods	19,576	28,818	23,059	28,818	34,532
Work in process	155	169	195	169	266
Deferred tax assets	1,024	1,060	1,040	1,060	1,038
Other	2,483	1,937	1,736	1,937	2,461
Allowance for doubtful accounts	(15)	(19)	(16)	(19)	(14)
Noncurrent assets	11,428	11,228	11,624	11,228	12,036
Property, plant and equipment	4,254	4,232	4,227	4,232	4,002
Buildings and structures	1,321	1,288	1,301	1,288	1,210
Land	2,510	2,517	2,517	2,517	2,395
other	422	426	408	426	397
Intangible assets	375	448	463	448	420
Investments and other assets	6,798	6,548	6,933	6,548	7,613
Investment securities	2,450	2,783	2,742	2,783	3,625
Real estate for investment	939	873	894	873	866
Deferred tax assets	1,046	240	750	240	373
Other	2,361	2,650	2,545	2,650	2,748
Total assets	107,048	128,313	121,084	128,313	129,207
Current liabilities	61,948	72,594	74,382	72,594	73,936
Notes and accounts payable-trade	36,141	52,825	51,657	52,978	55,332
Short-term loans payable	7,723	15,300	9,839	15,300	13,401
Current portion of long-term loans payable	15,028	1,006	10,015	1,006	1,010
Provision for bonuses	570	818	438	818	614
Other	2,483	2,643	2,430	2,490	3,579
Noncurrent liabilities	3,111	9,416	3,109	9,416	9,338
Long-term loans payable	1,014	7,507	1,008	7,507	7,529
Net defined benefit liability	1,392	1,194	1,387	1,194	1,197
Provision for directors' retirement benefits	230	260	260	260	158
Other	474	465	452	454	453
Total liabilities	65,059	82,010	77,491	82,010	83,274
Total net assets	41,988	46,302	43,593	46,302	45,932
Total liabilities and net assets	107,048	128,313	121,084	128,313	129,207

Consolidated Statements of Cash Flows (Quarterly)

(Yen in Million)	FY2014				FY2015
	1Q	2Q	3Q	4Q	1Q
Net cash provided by (used in) operating activities	5,294	2,255	5,711	2,255	2,616
Income before income taxes and minority interests	290	3,963	1,685	3,963	176
Depreciation and amortization	89	377	266	377	85
Foreign exchange losses (gains)	56	(102)	(184)	(102)	185
Equity in (earnings) losses of affiliates	(51)	(339)	(212)	(339)	(80)
Decrease (increase) in notes and accounts receivable-trade	12,224	(1,212)	114	(1,212)	6,510
Decrease (increase) in inventories	(2,872)	(11,629)	(6,203)	(11,629)	(5,810)
Increase (decrease) in notes and accounts payable-trade	(3,639)	12,382	11,457	12,382	1,483
Other, net	(279)	(22)	(200)	(22)	333
Subtotal	5,817	3,416	6,722	3,416	2,884
Interest and dividends income received	19	216	89	216	25
Interest expenses paid	(58)	(220)	(167)	(220)	(48)
Income taxes paid	(483)	(1,060)	(935)	(1,060)	(245)
Income taxes refund	-	3	3	3	0
	-	-	-	(99)	-
Net cash provided by (used in) investing activities	(66)	(243)	(68)	(243)	(517)
Net cash provided by (used in) financing activities	231	(1,514)	(4,411)	(1,514)	(2,968)
Effect of exchange rate change on cash and cash equivalents	(198)	2,038	1,879	2,038	200
Net increase(decrease) in cash and cash equivalents	5,260	2,536	3,111	2,536	(668)
Cash and cash equivalents at beginning of period	18,976	18,976	18,976	18,976	21,512
Cash and cash equivalents at end of period	24,236	21,512	22,087	21,512	20,843