MARLIBUN CORPORATION

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October 31, 2012

Summary of Consolidated Financial Results for the Six Months Ended September 30, 2012

1. Consolidated Financial Results for the Six Months Ended September 30, 2012 (April 1,2012 - September 30,2012)

(1) Consolidated Operating Results

	Net Sales	Operating Income	Ordinary Income	Net Income	
For the Six months ended	Millions of Yen %				
September 30, 2012	103,038 (0.6)	517 (12.8)	377 8.5	(106) -	
September 30, 2011	103,703 (5.5)	593 (39.1)	347 (34.4)	131 168.8	

	Net Income Per Share	Diluted Net Income Per Share
For the Six months ended	Yen	Yen
September 30, 2012	(4.09)	=
September 30, 2011	5.05	=

(2) Financial Position

	Total Assets	Net Assets	Equity Ratio	
	Millions of Yen	Millions of Yen	%	
As of September 30, 2012	106,464	36,196	31.0	
As of March 31, 2012	121,045	36,295	27.5	

2. Dividends

	Dividend Per Share				
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal Year ended March 31, 2012	-	5.00	-	7.00	12.00
Fiscal Year ending March 31, 2013	-	6.00			
Fiscal Year ending March 31, 2013 (Forecast)			1	9.00	15.00

3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2013

	Net Sales Operating Income		Ordinary Income	Net Income	
	Millions of Yen %	Millions of Yen %	Millions of Yen %	Millions of Yen %	
For the Fiscal Year ending March 31, 2013	214,000 (11.8)	3,150 10.8	3,050 28.4	1,400 37.7	

	Net Income Per Share
	Yen
For the Fiscal Year ending March 31, 2013	53.57

Note: These Financial Forecasts are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them. Marubun Corporation cautions you that a number of important factors could cause actual results to differ materially from those discussed in the forward-looking statements.

1. Qualitative information relating to consolidated operating results

During the first half of the consolidated fiscal year under review (from April 1, 2012 to September 30, 2012), the Japanese economy continued to face uncertainty over its economic outlook, with the persistent strength of the yen, the European debt crisis, and slower growth in the Chinese economy, although signs of a moderate recovery, driven by reconstruction demand in the aftermath of the Great East Japan Earthquake, were in evidence.

In the electronics industry, where the Marubun Group is positioned, demand for smartphones and tablet PCs continued to grow. In contrast, demand for digital cameras lost momentum, and demand for TV sets and game consoles remained weak. The slow recovery in corporate investment in equipment affected orders for semiconductor manufacturing equipment. In the semiconductor and electronic components markets, prices of DRAM and LCD panels remained weak.

In this environment, net sales of the Group during the first half of the consolidated fiscal year under review fell 0.6% from the same period of the previous year, to 103,038 million yen. Consolidated operating income dropped 12.8% year on year, to 517 million yen, while consolidated ordinary income increased 8.5% year on year, to 377 million yen, reflecting a decline in interest expenses under non-operating expenses. A consolidated net loss of 106 million yen (compared to net income of 131 million yen in the same period of the previous fiscal year) was recorded, the result of posting settlement package payments to a supplier of 283 million yen and a loss on valuation of investment securities of 91 million yen as an extraordinary loss.

Operating results by business segment are as follows. (Electronic Devices business)

In the Electronic Devices business, demand for semiconductor and electronic components for smartphones and cellular phone modules was robust, and sales of semiconductors for automobiles increased, while sales of memory IC declined due to weaker demand for PCs. As a result, net sales in this segment fell 2.3% year on year, to 89,082 million yen, while segment income slipped 42.3% year on year, to 294 million yen. (Electronic Systems business)

In the Electronic Systems business, sales of artificial satellite components in space and defense electronics and thin-film equipment in scientific equipment increased, and demand for diagnostic imaging equipment in medical equipment expanded. However, demand for measurement and inspection equipment decreased, reflecting a slow recovery in corporate investment in equipment. As a result, net sales in this segment increased 11.3% year on year, to 13,955 million yen, while segment income climbed 158.8%, to 228 million yen.

2. Qualitative information relating to the consolidated financial position

Current assets at the end of the first half of the consolidated fiscal year under review stood at 95,577 million yen, declining 14,977 million yen from the end of the previous fiscal year. This is mainly attributable to decreases in notes and accounts receivable-trade of 13,848 million yen and in cash and deposits of 5,217 million yen, which was partially offset by an increase in short-term investment securities of 3,000 million yen. Noncurrent assets were 10,887 million yen, an increase of 395 million yen from the end of the previous fiscal year. This primarily reflects an increase in deferred tax assets of 291 million yen.

As a result, total assets came to 106,464 million yen, a decrease of 14,581 million yen from the end of the previous fiscal year.

Current liabilities at the end of the first half of the consolidated fiscal year under review were 52,021 million yen, a fall of 14,142 million yen from the end of the previous fiscal year. This figure chiefly reflects decreases in short-term loans payable of 9,855 million yen and notes and accounts payable-trade of 3,959 million yen. Noncurrent liabilities were 18,245 million yen, a decrease of 341 million yen from the end of the previous fiscal year. This is mainly attributable to falls of 261 million yen in the provision for directors' retirement benefits and in the provision for retirement benefits of 75 million yen.

As a result, total liabilities stood at 70,267 million yen, a decrease of 14,483 million yen from the end of the previous fiscal year.

Total net assets at the end of the first half of the consolidated fiscal year under review were 36,196 million yen, a fall of 98 million yen from the end of the previous fiscal year. The decrease was primarily attributable to a fall in retained earnings of 289 million yen, offsetting a rise in minority interests of 141 million yen. As a result, the equity ratio stood at 31.0% (compared to 27.5% at the end of the previous fiscal year).

3. Qualitative information relating to consolidated financial forecasts

Our full-year consolidated financial results forecast for the fiscal year ending March 2013 has been revised from the financial results forecast announced on May 7, 2012.

Full-year net sales are projected at 214,000 million yen (down 11.8% from the previous fiscal year), in anticipation of declining sales of PCs and memory ICs for consumer appliances. Operating income is projected at 3,150 million yen (up 10.8% from the previous fiscal year), benefiting from a decline in selling, general, and administrative expenses as a result of expense controls, ordinary income at 3,050 million yen (up 28.4% year on year), and net income at 1,400 million yen (up 37.7% year on year).

For details about the revision to the financial results forecast, please refer to the "Notice of Differences Between Forecast and Actual Results for the First Half of the Fiscal Year Ending March 2013 and Revision of Full-Year Financial Results Forecast" announced separately on this date of October 31, 2012.

The Group announced a "Notice of Solicitation for Voluntary Retirement" on October 5, 2012. The number of actual applicants has not been determined and the calculation of its effect is difficult. Therefore, the amount affected has not been incorporated in the revised full-year financial results forecast this time. We will issue a separate notice when the number of applicants is determined.

	As of March 31, 2012	As of September 30, 2012
Assets		
Current assets		
Cash and deposits	18,123	12,905
Notes and accounts receivable-trade	66,611	52,763
Short-term investment securities	<u>-</u>	3,000
Merchandise and finished goods	22,666	24,022
Work in process	51	118
Deferred tax assets	1,198	1,258
Other	1,934	1,584
Allowance for doubtful accounts	(31)	(75)
Total current assets	110,554	95,577
Noncurrent assets		·
Property, plant and equipment		
Buildings and structures	4,143	4,270
Accumulated depreciation	(2,663)	(2,789)
Buildings and structures, net	1,480	1,480
Machinery, equipment and vehicles	26	
Accumulated depreciation	(21)	(22)
Machinery, equipment and vehicles, net	5	4
Tools, furniture and fixtures	2,261	2,313
Accumulated depreciation	(1,859)	(1,861)
Tools, furniture and fixtures, net	402	451
Land	2,466	2,466
Lease assets	26	37
Accumulated depreciation	(10)	(7)
Lease assets, net	16	29
Construction in progress	1	20
Total property, plant and equipment	4,372	4,453
Intangible assets		
Goodwill	7	ϵ
Other	314	324
Total intangible assets	322	330
Investments and other assets		
Investment securities	1,468	1,352
Long-term loans receivable	5	4
Deferred tax assets	1,575	1,866
Real estate for investment	3,076	3,058
Accumulated depreciation	(2,012)	(2,025)
Real estate for investment, net	1,064	1,033
Other	1,683	1,845
Total investments and other assets	5,796	
Total noncurrent assets	10,491	10,887
Total assets	121,045	106,464

	As of March 31, 2012	As of September 30, 2012
Liabilities		
Current liabilities		
Notes and accounts payable-trade	42,506	38,546
Short-term loans payable	18,781	8,925
Current portion of long-term loans payable	1,534	1,534
Current portion of bonds	48	46
Income taxes payable	326	244
Deferred tax liabilities	0	-
Provision for bonuses	718	794
Asset retirement obligations	-	106
Other	2,246	1,823
Total current liabilities	66,163	52,021
Noncurrent liabilities		
Bonds payable	21	-
Long-term loans payable	16,072	16,054
Provision for retirement benefits	1,602	1,526
Provision for directors' retirement benefits	492	230
Asset retirement obligations	124	108
Other	273	324
Total noncurrent liabilities	18,586	18,245
Total liabilities	84,750	70,267
Net assets		
Shareholders' equity		
Capital stock	6,214	6,214
Capital surplus	6,353	6,353
Retained earnings	23,579	23,289
Treasury stock	(1,630)	(1,630)
Total shareholders' equity	34,517	34,227
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	176	86
Deferred gains or losses on hedges	(64)	1
Foreign currency translation adjustment	(1,381)	(1,308)
Total accumulated other comprehensive income	(1,269)	(1,220)
Minority interests	3,047	3,189
Total net assets	36,295	36,196
Total liabilities and net assets	121,045	106,464

(2) Consolidated Statements of Income

		(Millions of Yen)
	Six Months ended	Six Months ended
	September 30, 2011	September 30, 2012
Net sales	103,703	103,038
Cost of sales	95,620	95,033
Gross profit	8,082	8,005
Selling, general and administrative expenses	7,488	7,487
Operating income	593	517
Non-operating income		
Interest income	4	6
Dividends income	15	15
Equity in earnings of affiliates	31	43
Rent of real estate for investment	102	88
Miscellaneous income	91	129
Total non-operating income	245	284
Non-operating expenses		
Interest expenses	261	188
Foreign exchange losses	67	83
Miscellaneous loss	162	151
Total non-operating expenses	491	424
Ordinary income	347	377
Extraordinary income		
Gain on sales of noncurrent assets	1	_
Gain on sales of investment securities	78	_
Gain on sales of real estate for investment	-	2
Total extraordinary income	79	2
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	34	7
Loss on valuation of investment securities	1	91
Settlement package	1	283
Other	0	
	36	386
Total extraordinary losses		
Income (loss) before income taxes and minority interests	390	(6)
Income taxes	128	(66)
Income before minority interests	262	60
Minority interests in income	130	167
Net income (loss)	131	(106)
Consolidated quarterly statements of comprehensive income)		
Consolidated quarterly statements of comprehensive income)	262	60
Income before minority interests	262	60
Other comprehensive income Valuation difference on available-for-sale securities	(164)	(00)
	(164)	(88)
Deferred gains or losses on hedges	325	66
Foreign currency translation adjustment	(47)	129
Share of other comprehensive income of associates accounted	(23)	(0)
for using equity method		105
Total other comprehensive income	89	105
Comprehensive income	351	166
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	250	(57)
Comprehensive income attributable to minority interests	100	223

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	C' M	(Millions of Yen)
	Six Months ended	Six Months ended
March and the Control of the Control	September 30, 2011	September 30, 2012
Net cash provided by (used in) operating activities	200	(6)
Income (loss) before income taxes and minority interests	390	(6)
Depreciation and amortization	252	256
Increase (decrease) in allowance for doubtful accounts	10	43
Increase (decrease) in provision for bonuses	29	75
Increase (decrease) in provision for directors' retirement benefits	(86)	(261)
Increase (decrease) in provision for retirement benefits	(6)	(75)
Interest and dividends income	(19)	(22)
Interest expenses	261	188
Foreign exchange losses (gains)	161	82
Equity in (earnings) losses of affiliates	(31)	(43)
Loss (gain) on sales of real estate investment	- (100)	(2)
Rent of real estate for investment	(102)	(88)
Loss (gain) on sales of investment securities	(78)	-
Loss (gain) on valuation of investment securities	1	91
Loss (gain) on sales and retirement of noncurrent assets	33	7
Settlement package	-	283
Decrease (increase) in notes and accounts receivable-trade	(11,070)	13,898
Decrease (increase) in inventories	(1,856)	(1,387)
Increase (decrease) in notes and accounts payable-trade	10,024	(3,914)
Other, net	(549)	(238)
Subtotal	(2,635)	8,885
Interest and dividends income received	32	36
Interest expenses paid	(263)	(198)
Income taxes paid	(279)	(378)
Income taxes refund	42	33
Net cash provided by (used in) operating activities	(3,103)	8,378
Net cash provided by (used in) investing activities		
Payments into time deposits	(340)	-
Proceeds from withdrawal of time deposits	94	200
Purchase of property, plant and equipment	(77)	(100)
Proceeds from sales of property, plant and equipment	6	1
Purchase of intangible assets	(30)	(38)
Purchase of investment securities	(23)	(152)
Proceeds from sales of investment securities	88	-
Proceeds from sales of investments in real estates	-	10
Proceeds from rental of real estate for investment	89	88
Payments for transfer of business	(5,777)	-
Other, net	(113)	(99)
Net cash provided by (used in) investing activities	(6,084)	(92)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	3,005	(9,917)
Repayment of long-term loans payable	-	(17)
Redemption of bonds	(24)	(24)
Cash dividends paid	(156)	(182)
Cash dividends paid to minority shareholders	(82)	(81)
Other, net	(2)	(4)
Net cash provided by (used in) financing activities	2,739	(10,228)
Effect of exchange rate change on cash and cash equivalents	(186)	(75)
Net increase (decrease) in cash and cash equivalents	(6,634)	(2,017)
Cash and cash equivalents at beginning of period	16,078	17,923
Cash and cash equivalents at end of period	9,443	15,905

Consolidated Segment Information

Business Segments

Six Months ended September 30, 2011

(Millions of Yen)

	Business segments reported					Consolidated
	Electronic Devices	Electronic Systems	Total	Total	Adjustment	Statements of Income
Net Sales						
(1) Outside Customers	91,161	12,541	103,703	103,703	-	103,703
(2) Inter-segment	0	38	39	39	(39)	-
Total Sales	91,162	12,580	103,742	103,742	(39)	103,703
Segment Income(loss)	510	88	598	598	(4)	593

Six Months ended September 30, 2012

(Millions of Yen)

	Business segments reported					Consolidated
	Electronic Devices	Electronic Systems	Total	Total	Adjustment	Statements of Income
Net Sales						
(1) Outside Customers	89,082	13,955	103,038	103,038	-	103,038
(2) Inter-segment	0	129	129	129	(129)	-
Total Sales	89,082	14,085	103,168	103,168	(129)	103,038
Segment Income(loss)	294	228	522	522	(4)	517